

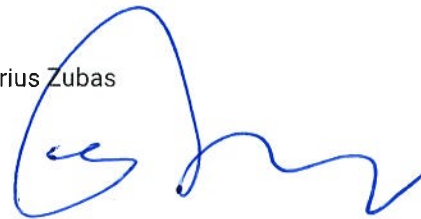
Confirmation of the Responsible Persons

Following the Law on Securities of the Republic of Lithuania and Rules on Preparation and Submission of Periodical and Additional Information of the Bank of Lithuania, we, Darius Zubas, CEO of AB Linas Agro Group and Mažvydas Šileika, CFO of AB Linas Agro Group, hereby confirm that, to the best of our knowledge, the unaudited Interim Consolidated Financial Statements of AB Linas Agro Group for the three months of the financial year 2023/24, prepared in accordance with International Financial Reporting Standards, as adopted by the European Union, give a true and fair view of assets, liabilities, financial position, profit or losses and cash flow of AB Linas Agro Group and the Group as well. We also confirm that Interim Consolidated Report for the three months of the financial year 2023/24 includes fair review of the business development and activities, together with the description of the major risks and indeterminations incurred.

CEO of AB Linas Agro Group

Darius Zubas

30 November 2023



CFO of AB Linas Agro Group

Mažvydas Šileika

30 November 2023





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**AB Linas Agro Group
Unaudited interim condensed
Consolidated Financial Statements
2023/2024 financial year**

3-month period ended 30 September 2023

Interim Condensed Consolidated Statement of Financial Position

	Notes	As at 30 September 2023	As at 30 June 2023
ASSETS			
Non-current assets			
Intangible assets	5	9,725	3,025
Property, plant, and equipment	6	186,303	174,463
Right-of-use assets	7	33,664	30,536
Investment property	8	367	399
Biological assets			
Animals and livestock		12,286	11,789
Non-current financial assets			
Other investments and prepayments for financial assets		528	531
Non-current receivables		47,028	5,048
Non-current receivables from related parties	15	750	750
Total non-current financial assets		48,306	6,329
Non-current prepayments		1,017	1,017
Deferred income tax asset		9,248	8,323
Total non-current assets		300,916	235,878
Current assets			
Biological assets			
Crops		9,029	31,848
Livestock		9,947	10,091
Inventories	9	407,807	266,637
Current prepayments		7,938	5,564
Current accounts receivable			
Trade receivables		221,274	312,204
Receivables from related parties	15	5,830	4,670
Income tax receivable		984	1,057
Other accounts receivable and contract assets		13,050	10,607
Total current accounts receivable		241,138	328,538
Derivative financial instruments		2,181	1,531
Other current financial assets		1,718	972
Cash and cash equivalents		11,050	13,264
Total current assets		690,808	658,445
Total assets		991,724	894,323

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The accompanying notes are an integral part of these interim condensed unaudited consolidated financial statements.

Interim Condensed Consolidated Statement of Financial Position (cont'd)

	Notes	As at 30 September 2023	As at 30 June 2023
EQUITY AND LIABILITIES			
Equity attributable to equity holders of the parent			
Share capital	1	46,715	46,515
Share premium	1	23,928	23,928
Legal and other reserves		8,089	8,593
Own shares (-)		(424)	(426)
Foreign currency translation reserve		(190)	(130)
Retained earnings		219,757	205,472
Total equity attributable to equity holders of the parent		297,875	284,152
Non-controlling interest		16,327	14,479
Total equity		314,202	298,631
Liabilities			
Non-current liabilities			
Grants and subsidies		8,348	8,565
Non-current borrowings	10	73,760	28,415
Non-current trade payables		1	1
Lease liabilities	11	38,580	35,098
Deferred income tax liability		2,170	1,401
Provisions		1,628	1,642
Other non-current liabilities		96	105
Total non-current liabilities		124,583	75,227
Current liabilities			
Current portion of non-current borrowings	10	9,376	9,175
Current portion of lease liabilities	11	9,575	10,820
Current borrowings	10, 15	212,291	244,824
Trade payables		243,407	198,631
Payables to related parties		261	273
Income tax payable		3,093	1,765
Derivative financial instruments		772	531
Contract liabilities		2,682	3,206
Provisions		799	552
Other current liabilities		70,683	50,688
Total current liabilities		552,939	520,465
Total equity and liabilities		991,724	894,323

The accompanying notes are an integral part of these interim condensed unaudited consolidated financial statements.

Interim Condensed Consolidated Statement of Profit or Loss and Other Comprehensive Income

(for the period from 1 July to 30 September)

	Notes	2023/2024 3 months	2022/2023 3 months
Revenue from contracts with customers	4	420,405	590,063
Cost of sales		(372,155)	(534,004)
Gross profit (loss)		48,250	56,059
Operating (expenses)	12	(24,678)	(22,358)
Expenses and reversal of impairment of trade receivables, contract assets and other receivables		29	385
Other income	13	1,980	6,270
Other (expenses)	13	(3,543)	(1,572)
(Impairment loss) on disposal of assets held for sale		–	(608)
Operating profit (loss)		22,038	38,176
Income from financial activities		1,764	1,396
(Expenses) from financial activities		(6,351)	(6,779)
Profit (loss) before tax		17,451	32,793
Income tax		(2,292)	(4,650)
Net profit (loss)		15,159	28,143
Net profit (loss) attributable to:			
The shareholders of the Company		14,287	24,753
Non-controlling interest		872	3,390
		15,159	28,143
Basic and diluted earnings per share (EUR)		0.09	0.18
Net profit (loss)		15,159	28,143
Other comprehensive income			
Exchange differences on translation of foreign operations into Group's presentation currency		(87)	(3)
Exchange differences on translation of foreign operations into Group's presentation currency related to assets held for sale		–	500
Cash flow hedges - effective portion of change in fair value		(611)	–
Cash flow hedges - reclassified to profit or loss		81	–
Total other comprehensive income (loss), that may be reclassified to profit or loss in subsequent periods		(618)	497
Total comprehensive income, net of tax		14,541	28,640
Total comprehensive income, net of tax attributable to:			
The shareholders of the Company		13,765	25,310
Non-controlling interest		776	3,330
		14,541	28,640

The accompanying notes are an integral part of these interim condensed unaudited consolidated financial statements.

Interim Condensed Consolidated statement of Changes in Equity

	Notes	Share capital	Own shares	Share premium	Legal reserve and other reserve	Foreign currency translation reserve	Retained earnings	Subtotal	Non-controlling interest	Total
Balance as at 1 July 2022		46,514	(440)	23,642	6,319	(3,609)	197,383	269,809	10,142	279,951
Net profit (loss)		-	-	-	-	-	24,753	24,753	3,390	28,143
Total other comprehensive income, that may be reclassified to profit or loss in subsequent periods		-	-	-	-	557	-	557	(60)	497
Total comprehensive income, net of tax		-	-	-	-	557	24,753	25,310	3,330	28,640
Acquisition of own shares		-	6	-	-	-	(6)	-	-	-
Reserves made		-	-	-	373	-	-	373	46	419
Non-controlling interest arising on acquisition of subsidiaries		-	-	-	-	-	(4,711)	(4,711)	4,711	-
Disposal of non-controlling interest		-	-	-	-	-	-	-	(233)	(233)
Acquisition of non-controlling interest		-	-	-	-	-	1	1	(3)	(2)
Balance as at 30 September 2022		46,514	(434)	23,642	6,692	(3,052)	217,420	290,782	17,993	308,775
Balance as at 1 July 2023		46,715	(426)	23,928	8,593	(130)	205,472	284,152	14,479	298,631
Net profit (loss)		-	-	-	-	-	14,287	14,287	872	15,159
Total other comprehensive income, that may be reclassified to profit or loss in subsequent periods		-	-	-	(462)	(60)	-	(522)	(96)	(618)
Total comprehensive income, net of tax		-	-	-	(462)	(60)	14,287	13,765	776	14,541
Acquisition of own shares		-	2	-	-	-	(2)	-	-	-
Share-based payments		-	-	-	(42)	-	-	(42)	-	(42)
Non-controlling interest arising on acquisition of subsidiaries		-	-	-	-	-	-	-	1,072	1,072
Balance as at 30 September 2023		46,715	(424)	23,928	8,089	(190)	219,757	297,875	16,327	314,202

The accompanying notes are an integral part of these interim condensed unaudited consolidated financial statements.

Interim Condensed Consolidated Statement of Cash Flows

	Notes	2023/2024 3 months	2022/2023 3 months
Cash flows from (to) operating activities			
Net profit (loss)		15,159	28,143
Adjustments for non-cash items:			
Depreciation and amortisation	5, 6, 7, 8	7,170	7,042
Subsidies amortisation		(173)	(157)
(Gain)/ Loss on disposal of property, plant, and equipment		(616)	(183)
Change in allowance and write-offs for receivables and prepayments		(42)	(385)
(Reversal of) impairment losses on inventories write down to net realizable value		(1,924)	218
Change of provision for onerous contracts		–	62
Change in contract assets and accrued expenses		4,631	10,684
Change in fair value of biological assets		–	254
Change in deferred income tax		(1,370)	(1,629)
Impairment of non-current assets held for sale		–	608
Change in accrued share-based payments		(42)	–
Current income tax expenses		3,662	6,279
Expenses (Income) from change in fair value of financial instruments		2,034	(1,395)
Interest (income) and other financial (income)		(1,764)	(1,396)
Interest expenses and other financial expenses		6,351	6,779
		33,076	54,924
Changes in working capital:			
Decrease (increase) in biological assets		21,664	17,931
Decrease (Increase) in inventories, including right of return		(123,914)	(194,949)
Decrease (increase) in prepayments		(2,393)	(12,287)
Decrease (Increase) in trade and other accounts receivable		43,786	(492)
Decrease (increase) in restricted cash		(748)	(400)
Increase (Decrease) in trade and other accounts payable		32,772	80,334
Income tax (paid)		(2,254)	(3,573)
Net cash flows from (to) operating activities		1,969	(58,512)

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The accompanying notes are an integral part of these interim condensed unaudited consolidated financial statements.

Interim Condensed Consolidated Statement of Cash Flows (cont'd)

	Notes	2023/2024 3 months	2022/2023 3 months
Cash flows from (to) investing activities			
(Acquisition) of intangible assets, property, plant and equipment and investment property		(7,448)	(6,085)
Proceeds from sale of intangible assets, property, plant and equipment and investment property		1,818	713
(Acquisition) of subsidiaries (less received cash balance in the Group), including payments for subsidiaries acquired in prior periods		(12,666)	(291)
Disposal of subsidiaries (less disposed cash balance in the Group)		–	3,500
(Prepayments) for financial assets		3	(548)
Loans (granted)		(18)	(30)
Repayment of granted loans		8	8
Interest received		1,764	1,396
Net cash flows from (to) investing activities		(16,539)	(1,337)
Cash flows from (to) financing activities			
Proceeds from loans		47,315	181,985
(Repayment) of loans		(28,223)	(110,076)
Lease (payments)		(3,195)	(2,471)
Interest (paid)		(4,096)	(6,349)
Grants received		101	1,457
(Acquisition) of non-controlling interests		–	(2)
Net cash flows from financing activities		11,902	64,544
Net (decrease) increase in cash and cash equivalents		(2,668)	4,695
Net foreign exchange difference		(454)	–
Cash and cash equivalents at the beginning of the year		13,264	20,810
Cash and cash equivalents at the end of the year		11,050	25,505
Supplemental information of cash flows:			
Non-cash investing activity:			
Property, plant and equipment acquisitions financed by lease		1,315	365
Acquisition of right-of-use assets		4,102	1,448
Proceeds from loans		–	369

The accompanying notes are an integral part of these interim condensed unaudited consolidated financial statements.

Notes to the Interim Condensed Consolidated Financial Statements

1. General Information

AB Linas Agro Group (hereinafter the Company or the parent) is a public limited liability company registered in the Republic of Lithuania. The Company was registered on 27 November 1995.

The address of its registered office is as follows: Subačiaus St. 5, LT-01302 Vilnius, Lithuania.

The principal activities of the Group are described in **Note 4**.

The financial year of the Company and the Group starts on 1 July of the calendar year and ends on 30 June of the following calendar year.

As at 30 September 2023 and as at 30 June 2023 **the shareholders of the Company** were:

	As at 30 September 2023		As at 30 June 2023	
	Number of shares held	Percentage	Number of shares held	Percentage
Akola ApS (Denmark)	109,909,167	68.23 %	109,909,167	68.23%
Darius Zubas	17,049,995	10.58 %	17,049,995	10.58%
UAB INVL Asset Management	8,314,052	5.16 %	8,224,156	5.11 %
Other shareholders (private and institutional investors)	25,812,719	16.02 %	25,902,615	16.08 %
Total	161,085,933	100.00 %	161,085,933	100.00%

All the shares of the Company are ordinary shares with the par value of EUR 0.29 each as at 30 September 2023 (EUR 0.29 each as at 30 June 2023) and were fully paid as at 30 September 2023 and as at 30 June 2023.

The Company holds 737,972 of its own shares, percentage 0.46 %, as at 30 September 2023 (737,972 as at 30 June 2023). Subsidiaries and other related companies did not hold any shares of the Company as at 30 September 2023 and as at 30 June 2023.

All of the Company's 161,085,933 ordinary shares are included in the Official list of Nasdaq Vilnius stock exchange (ISIN code LT0000128092). The Company's trading ticker in Nasdaq Vilnius stock exchange is LNA1L.

As at 30 September 2023 the number of employees of the Group was 4,901 (4,887 as at 30 June 2023).

During the period ending in 30 September 2023 there were no changes in the authorized capital (during the period ending on 30 June 2023, the authorized capital of the Company had been increased by EUR 201 thousand and amounted to EUR 46,715 thousand).

2. Accounting Principles and Critical Accounting Estimates and Judgments

These financial statements were prepared in accordance with International Financial Reporting Standards (IFRS), as adopted by the European Union (hereinafter the EU), which include IAS 34. In all material respects, the same accounting principles have been followed as in the preparation of financial statements for 2022/2023 financial year.

In these financial statements the significant Group Management judgements regarding the application of the accounting policies and accounting estimates were the same as used preparing of 2022/2023 financial year financial statements.

Accounting estimates related to military conflicts

Group's operations in Belarus and Russian markets

The Company has operations in the Belarussian and in the Russian markets only though the subsidiary company registered in Belarus (Wholesale of products for crop growing veterinary products, premixes, and seeds for gardening). As at the date of these interim financial statements, the Group had no significant positions of assets or liabilities in these markets.

Presented below is the Group's summarized exposure as at 30 September 2023:

	Total:	Total (subsidiary registered in Belarus):
Trade and other receivables from Belarus entities	4,353	4,353
Trade and other receivables from Russia entities	12	12
Trade and other liabilities to the Belarus entities	741	740
Trade and other liabilities to the Russia entities	147	147

Below are presented the **Group's Revenue from contracts with customers** for the period ending 30 September 2023:

Revenue from contracts with customers in Russia and Belarus was insignificant and includes only the revenue of one subsidiary registered in Belarus.

Revenue from contracts with customers from Russia for the 3 months, as at interim financial statement date 30 September 2023 were EUR 12 thousand. Revenue from contracts with customers from Belarus for the 3 months period, as at interim financial statement date 30 September 2023 were EUR 2,281 thousand.

Subsidiary registered in Belarus controlled by the Group

The group conducted its operations in Belarus through its subsidiary company: OOO "KLM" (registration number 69608281) engaged in the trade of raw materials for animal feed and feed additives, the supply of seeds and plant protection products, fertilizers, provision of veterinary services, and product sales. On January 28, 2023, by a resolution issued by the Belarussian government, the list of companies whose shareholders are prohibited from transferring their shares was expanded. Due to the tightened legislation in Belarus, the sale of the company OOO "KLM" (registration number 69608281) has been postponed, and a sale within the next 12 months is unlikely.

Subsidiary registered in Ukraine controlled by the Group and Group's operations in Ukrainian market

The Group conducts operations in the Ukrainian market through its subsidiary, TOV LINAS AGRO UKRAINA (representative office). In February 2022, following the recognition of self-proclaimed republics of Donetsk and Lugansk by the Russian Federation and its subsequent invasion of Ukraine, the military conflict escalated and spread to other regions of that country. As at the date these consolidated financial statements were authorized for issue, the situation in Ukraine is extremely volatile and inherently uncertain. Despite all the uncertainties caused by the military conflict, the Group considers that the impact of this conflict on the Group's financial statements was insignificant.

As at 30 September 2023 Group's property, plant and equipment, machinery, inventory, trade and other receivables, other assets, trade, and other liabilities, related to subsidiary operating in Ukraine were not significant. Revenue from contracts with customers during 3 months period as at interim financial statement date 30 September 2023 of Group's subsidiary, operating in Ukraine was not significant.

The Group's revenue from contracts with customers from Ukraine during 3 month period as at interim financial statement date 30 September 2023 was not significant.

The Group's Management has evaluated the following key areas which could be affected by uncertainties caused by the war in Ukraine: going concern, impairment, residual value and useful life of property, plant and equipment, assessment of expected credit losses, impairment of goodwill, net realizable value of inventory, classification of financial instruments as current and non-current, lease contracts. Based on the assessment of the Group's the effect of the war in Ukraine on financial statements was not significant.

Group's operations in the Israeli market

The Group management has assessed the impact of the Israel conflict, initiated by the "Hamas" organization in October 2023, on the day of these interim condensed consolidated financial statements, is considered insignificant to the Group's operations, despite all the uncertainties caused by the military conflict.

The Group management evaluated the direct impact on Group's direct operations. As of 30 September 2023, the Group's both trade receivables, trade and other payables related to Israeli customers/suppliers, and revenues from contracts with customers for the 3-month period ending on 30 September 2023, were not significant.

The Group conducted direct sales to Israeli customers. The revenues from contracts with customers was insignificant for the 3-month period ending on 30 September 2023, amounted to EUR 246 thousand.

The Group's management has evaluated the potential indirect impact on the Group's operations related to global economic factors that could be affected by the conflict. The conflict in Israel may lead to fluctuations in the prices of gas, oil, grains, and other agricultural products. In the management's assessment, these indirect consequences could influence the overall economic environment and market conditions in which the Group operates.

The conflict is localized in the Middle East region and does not directly/indirectly have a significant impact on the Group's operations as of the date of the interim condensed consolidated financial statements. The Group's management continues to monitor the situation and assess whether changes are needed in the Group's activities and the Group's strategy.

3. Group Structure and Changes in the Group

As at 30 September 2023 and as at 30 June 2023 the Company held these directly and indirectly controlled subsidiaries (hereinafter the Group):

	Place of registration	Effective ownership interest, %		Main activities
		30 September 2023	30 June 2023	
AB Linas Agro	Lithuania	97.06%	97.06%	Wholesale trade of grains and oilseeds, feedstuffs and agricultural inputs
UAB Linas Agro Konsultacijos	Lithuania	100.00%	100.00%	Management of the subsidiaries engaged in agriculture
UAB Dotnuva Baltic	Lithuania	100.00%	100.00%	Trade in agricultural machinery, equipment for grain elevators and farms, certified seeds production
UAB Dotnuva Seeds	Lithuania	100.00%	100.00%	Certified seeds production
UAB Linas Agro Grūdų Centrai	Lithuania	97.98%	97.98%	Preparation and warehousing of grains for trade
UAB Jungtinė ekspedicija	Lithuania	100.00%	100.00%	Expedition and ship's agency services
UAB Landvesta 1	Lithuania	100.00%	100.00%	Rent and management of agricultural purposes land
UAB Landvesta 2	Lithuania	100.00%	100.00%	Rent and management of agricultural purposes land
UAB Landvesta 3	Lithuania	100.00%	100.00%	Rent and management of agricultural purposes land
UAB Landvesta 4	Lithuania	100.00%	100.00%	Rent and management of agricultural purposes land
UAB Landvesta 5	Lithuania	100.00%	100.00%	Rent and management of agricultural purposes land
UAB Landvesta 6	Lithuania	100.00%	100.00%	Rent and management of agricultural purposes land
Noreikiškės UAB	Lithuania	100.00%	100.00%	Rent and management of agricultural purposes land
UAB Lineliai	Lithuania	100.00%	100.00%	Rent and management of agricultural purposes land
AS Putnu Fabrika Kekava	Latvia	97.19%	97.19%	Broiler breeding, slaughtering and sale of products
SIA Lielzeltini	Latvia	100.00%	100.00%	Broiler breeding, slaughtering and sale of products, feedstuffs
SIA Cerova	Latvia	100.00%	100.00%	Egg incubation and chicken sale
SIA Broileks	Latvia	100.00%	100.00%	Chicken breeding and sales
UAB Kekava Foods LT	Lithuania	100.00%	100.00%	Dormant company
UAB Kormoprom Invest	Lithuania	100.00%	100.00%	Management services
UAB TABA holding	Lithuania	100.00%	100.00%	Management services
Akcinė Bendrovė Vilniaus Paukštynas	Lithuania	84.93%	84.93%	Chicken raising for meat and eggs production, production of poultry and its products
UAB Agro logistic service	Lithuania	100.00%	100.00%	Wholesale of feedstuffs for fodder and premixes production
SIA Linas Agro	Latvia	96.58%	96.58%	Wholesale trade of grains and oilseeds, agricultural inputs
UAB Gerera	Lithuania	97.06%	97.06%	Dormant company
Linus Agro A/S (under liquidation)	Denmark	97.06%	97.06%	Dormant company
TOV LINAS AGRO UKRAINA	Ukraine	97.06%	97.06%	Representative office
Linus Agro OU	Estonia	97.06%	97.06%	Supply of products for crop growing
SIA PFK Trader	Latvia	97.19%	97.19%	Retail trade of food production
Biržų rajono Medeikių ŽŪB	Lithuania	98.39%	98.39%	Mixed agricultural activities
Šakių rajono Lukšių ŽŪB	Lithuania	98.82%	98.82%	Mixed agricultural activities
Panevėžio rajono Aukštadvario ŽŪB	Lithuania	99.54%	99.54%	Mixed agricultural activities
Sidabravo ŽŪB	Lithuania	96.25%	96.25%	Mixed agricultural activities
Kėdainių rajono Labūnavos ŽŪB	Lithuania	98.95%	98.95%	Mixed agricultural activities
UAB Užupė	Lithuania	100.00%	100.00%	Rent and management of agricultural purposes land
UAB Paberžėlė	Lithuania	100.00%	100.00%	Rent and management of agricultural purposes land
Panevėžio rajono Žibartonių ŽŪB	Lithuania	99.90%	99.90%	Mixed agricultural activities
SIA Dotnuva Baltic	Latvia	100.00%	100.00%	Trade in agricultural machinery and equipment for grain elevators
AS Dotnuva Baltic	Estonia	100.00%	100.00%	Trade in agricultural machinery and equipment for grain elevators
SIA Dotnuva Seeds	Latvia	100.00%	100.00%	Certified seeds production

3. Group Structure and Changes in the Group (cont'd)

	Place of registration	Effective ownership interest, %		Main activities
		30 September 2023	30 June 2023	
UAB GeoFace	Lithuania	98.53%	98.53%	Software development
UAB Dotnuva Rent	Lithuania	100.00%	100.00%	Rent of agricultural machinery and equipment
SIA Linas Agro Graudu centrs	Latvia	97.98%	97.98%	Preparation and warehousing of grains
Kėdainių rajono ŽŪB Nemunas	Lithuania	67.98%	67.98%	Mixed agricultural activities
Uždaroji akcinė bendrovė Šlaituva	Lithuania	89.59%	89.59%	Production and wholesale of breadcrumbs and breeding mixes
UAB Baltic fumigation service	Lithuania	89.59%	89.59%	Fumigation services
UAB KG Mažmena	Lithuania	89.59%	89.59%	Retail trade
Akcinė bendrovė Zelvė	Lithuania	72.38%	72.38%	Broiler breeding
UAB Avocetė	Lithuania	84.93%	84.93%	Management services
Akcinė bendrovė Kauno grūdai	Lithuania	89.59%	89.59%	Production and wholesale of flour and flour products, compound feed, extruded products, and instant foods; wholesale of feed materials' fumigation, disinsection, disinfection and deratization services
Uždaroji akcinė bendrovė KG Distribution	Lithuania	84.93%	84.93%	Consultation and business management
Uždaroji akcinė bendrovė Lietbro	Lithuania	84.93%	84.93%	Broiler breeding
Uždaroji akcinė bendrovė GASTRONETA	Lithuania	84.93%	84.93%	Dormant company
UAB VKP valdymas	Lithuania	84.93%	84.93%	Consultation and business management
Kooperatinė bendrovė Baltoji plunksnelė	Lithuania	83.33%	83.33%	Dormant company
Akcinė bendrovė Kaišiadorių paukštynas	Lithuania	84.92%	84.92%	Chicken raising for meat and eggs production, production of poultry and its products
Uždaroji akcinė bendrovė Domantonių paukštynas	Lithuania	89.50%	89.50%	Broiler breeding
Uždaroji akcinė bendrovė Kaišiadorių paukštyno mažmena	Lithuania	84.92%	84.92%	Dormant company
UAB Uogintai	Lithuania	84.92%	84.92%	Dormant company
Uždaroji akcinė bendrovė Alesninkų paukštynas	Lithuania	84.92%	84.92%	Broiler breeding
Uždaroji akcinė bendrovė KG logistika	Lithuania	84.93%	84.93%	Freight transport services
UAB VP valda	Lithuania	84.93%	84.93%	Rent of real estate
UAB KP valda	Lithuania	84.92%	84.92%	Rent of real estate
SIA KG Latvija	Latvia	89.59%	89.59%	Production and wholesale of compound feed, wholesale of feed materials and products for crop growing
KG Eesti OÜ	Estonia	89.59%	89.59%	Dormant company
KG Polska Sp.zo.o.	Poland	89.59%	89.59%	Wholesale of feed materials
Nordic Agro Investment Limited	The United Kingdom	89.59%	89.59%	Management services
Kooperatinė bendrovė Grybai LT	Lithuania	89.59%	–	Production of canned vegetables and mushrooms, ready-to-eat soups, and other ecological food products
OOO KLM	Belarus	62.72%	62.72%	Wholesale of products for crop growing veterinary products, premixes, and seeds for gardening
KG Khumex B.V.	Netherlands	50.00%	50.00%	Distribution of poultry products
KG Khumex Coldstore B.V.	Netherlands	42.46%	42.46%	Distribution of poultry products

¹⁾ On 21 July 2023 company Kooperatinė bendrovė Grybai LT has been acquired

3. Group Structure and Changes in the Group (cont'd)

Changes in the Group during the 3-month period ended 30 September 2023

7/7/2023	The Company transferred 3,000 of its own shares to employees of the Group under AB Linas Agro Group Rules for Shares Issue.
21/7/2023	<p>The Group acquired 89.59% stock of Kooperatinė Bendrovė Grybai LT. Acquisition value – EUR 12,789 thousand. The Company acquired controlling stakes in the company operating in the field of production of canned vegetables and mushrooms, ready-to-eat soups, and other ecological food products. The business combination is accounted for using the business combination method. In this acquisition, the non-controlling interest was valued proportionally to the identified net assets of the acquired entity. Acquisition costs were expensed, including them in the Group's administrative expenses.</p> <p>At the acquisition of the subsidiary a provisional goodwill of EUR 3,558 thousand has been accounted for. The goodwill appears due to synergies, which are expected to be derived from vertical expansion of business. As of 30 September 2023, the Group's management had not fully completed the valuation of the acquired net assets. Considering that the initial business combination accounting was not completed by the interim condensed consolidated financial statements date, the Group discloses provisional amounts of assets and liabilities for which accounting has not been completed. During the valuation period, the Group will retrospectively adjust temporary amounts recognized as of the acquisition date to reflect a new information.</p> <p>Financial statements at the provisional fair value are presented below.</p>

Kooperatinė bendrovė Grybai LT	EUR'000
Acquisition date for consolidation purposes	31 July 2023
Fair value	
Intangible assets	3,260
Property, plant and equipment	9,467
Right-of-use assets	1,122
Inventory	1,542
Trade receivables	2,214
Other accounts receivable	27
Cash and cash equivalents	123
Total assets	17,755
Non-current borrowings and financial liabilities	(4,130)
Lease liability	(352)
Deferred tax liability	(1,229)
Current borrowing	(732)
Trade payables	(723)
Prepayments received	(13)
Wages and salaries and related liabilities	(273)
Total liabilities	(7,452)
Total identifiable net assets at fair value	10,303
Non-controlling interest arising on acquisition of the subsidiary	(1,072)
Goodwill arising on acquisition of the subsidiary	3,558
Cash consideration transferred	12,789
Net of cash of acquiring the subsidiary	
Cash consideration transferred	(12,789)
Cash acquired	123
Total purchase consideration, net of cash acquired	(12,666)

3. Group Structure and Changes in the Group (cont'd)

Changes in the Group during the 12-month period ended 30 June 2023

5/7/2022	The authorized capital of AB Linas Agro was increased by EUR 5,134 thousand by non-monetary contribution from AB Kauno Grūdai.
22/7/2022	AB Linas Agro concluded a syndicated credit agreement with Credit Suisse AG, Swedbank AB and AB SEB Bankas for the amount of EUR 170,000 thousand.
25/8/2022	Agreements on sale of share in OOO VitOMEK (Moscow, the Russian Federation) and OOO VitOMEK (Tver, the Russian Federation), and also IOOO Belfidagro were concluded. IOOO Belfidagro deal was subject to the approval of the Belarusian competition authority MART (Ministry of Antitrust Regulation and Trade), so the parties signed a preliminary share purchase agreement, which stipulates that the buyer must obtain clearance from the competition authority.
1/8/2022	The Company signed loan contract with UAB Kormoprom Invest for an amount of EUR 2,800 thousand.
July and September 2022	Luminor Bank AS Lithuania operating through the Lithuanian branch of Luminor Bank AS granted short-term loans for a total amount of EUR 118,000 thousand to twelve subsidiary companies of AB Linas Agro Group.
5/9/2022	The authorized capital of UAB Linas Agro Grūdų Centrai was increased by EUR 3,867 thousand with a non-monetary contribution from AB Linas Agro.
21/10/2022	The Company signed loan contract with UAB Kormoprom Invest for an amount of EUR 2,200 thousand.
2/11/2022	Authorized capital of SIA Linas Agro increased by EUR 367 thousand by non-monetary contribution of SIA KG Latvia.
9/11/2022	Approval of the Belarusian competition authority MART (Ministry of Antitrust Regulation and Trade) was received and Belarusian registered company IOOO Belfidagro was sold, and Group has lost ownership rights and control.
30/11/2022	The share capital of Užupės ŽŪB was reduced by paying EUR 691 thousand to its shareholders.
1/12/2022	The reorganization was completed, UAB Kauno Grūdai ir Partneriai was merged to UAB Linas Agro Grūdų centrai. After reorganization UAB Linas Agro Grūdų centrai share capital has increased by EUR 3,743 thousand.
1/12/2022	A new wording of the Articles of Association of AB Linas Agro Group was registered in the Register of Legal Entities. The new wording of the Articles of Association was approved on 28 October 2022 during the Annual General Meeting of the Company's Shareholders, together with the decision to increase the authorized capital of the Company by EUR 201 thousand, issuing 691,535 new ordinary registered shares, and to change the number of members of the Company's Board of Directors from 6 to 7 and to establish the Company's Supervisory Board, which is to be made up of three members. The newly issued shares were acquired by employees and/or members of the corporate bodies of the Company who had entered into a share option agreement with the Company back in 2018 and provided the Company with a notice of exercise of the option in 2022. The shares are fully paid by the Company from the reserve set up by the Company for share granting.
20/12/2022	The Company signed loan contract with UAB TABA Holding for an amount of EUR 11,100 thousand.
21/12/2022	The Company granted loan to AB Linas Agro for an amount of EUR 7,000 thousand.
January–March 2023	The Company transferred 4,000 units of own shares to the employees of the group in accordance with the rules for granting shares of AB Linas Agro Group.

3. Group Structure and Changes in the Group (cont'd)

Changes in the Group during the 12-month period ended 30 June 2023 cont'd

17/3/2023	Užupė ŽŪB was reorganized into UAB Užupė – the initial capital of the company was dissolved and a statutory capital of EUR 2,5 thousand was formed.
20/3/2023	The authorized capital of UAB GeoFace was increased by EUR 300 thousand.
30/3/2023	The authorized capital of LLC LINAS AGRO UKRAINE was increased by EUR 167 thousand.
27/4/2023	The authorized capital of UAB Dotnuva Baltic was increased by EUR 800 thousand.
8/5/2023	A new company UAB Dotnuva Seeds with the authorized capital of EUR 8 thousand was founded.
9/5/2023	Reorganization of UAB Dotnuva Baltic was authorized and a new version of the articles of association was registered. The authorized capital of UAB Dotnuva Baltic was decreased by EUR 70 thousand.
9/6/2023	UAB Dotnuva Seeds established new company SIA Dotnuva Seeds, the authorized capital of the established company.
27/6/2023	The Company bought the shares of UAB Landvesta 1, UAB Landvesta 2, UAB Landvesta 3, UAB Landvesta 4, Landvesta 5, UAB Landvesta 6 from AB Linas Agro.
29/6/2023	The Company transferred 9,000 units of own shares to the employees of the group in accordance with the rules for granting shares of AB Linas Agro Group.
30/6/2023	The Company granted loan to UAB Dotnuva Baltic for an amount of EUR 1,500 thousand.
December-June 2023	The Company bought subsidiary companies shares from non-controlling shareholders for an amount of EUR 715 thousand, the difference of EUR (229) thousand, between the amounts transferred and the book value of the purchased part, was recognized in equity. AB Kauno Grūdai bought 15.15 % of UAB Šlaituva shares for EUR 550 thousand, UAB TABA Holding bought 0.5% of AB Kauno Grūdai shares for EUR 133 thousand and other companies shares for EUR 32 thousand.

4. Segments Information

In year 2022/2023 a new strategy of the Group was approved. This strategy sets out four main lines of business for the Group – “Partners for farmers”, “Farming”, “Food products” and “Other products and services.” Following the adoption of the new strategy, steps have been taken to refine the actions due to the changes. The Group management follows its performance by operating segments that are consistent with the line of business specified in the Group’s strategy:

- The “Partners for farmers” include trade of wheat, rapeseed, barley, and other grains and oilseeds, including suncake and sunmeal, sugar beet pulp, soymeal, vegetable oil, rapeseed cake, and other feedstuffs, along with offering grain storage and logistics services, and it includes the sales of fertilizers, seeds, plant protection products, machinery and equipment, grain storage facilities, spare parts, and other equipment to agricultural produce growers and grain storage companies
- the “Farming” agricultural production segment includes growing of grains, rapeseed, and others as well as sales of harvest, breeding of livestock and sales of milk and livestock. Milk is sold to local dairy companies, other production is partly used internally, partly sold;
- “Food production” segment includes whole cycle poultry business (incubation of hatching eggs, broiler breeding, production of poultry and its products, feed manufacturing for self-supply, retail sale of chicken meat and its products), production and wholesale of flour and flour mixes, instant foods, production of canned vegetables and mushrooms, ready-to-eat soups, and other ecological food products, production, and wholesale of breadcrumbs and breeding mixes;
- the “Other products and services” segment includes Trade in pest control and hygiene products, production and sales of extruded products, pet food, provision of veterinary pharmaceutical services and trade in products, provision of fumigation and sanitation services.

The Comparative information of 30 September 2022 is refined and disclosed according to the changes implemented.

The Group’s chief financial officer monitors the operating results of individual business units for the purpose of making informed decisions regarding resource allocation and performance assessment. Segment performance is evaluated based on profit or loss, and this assessment aligns consistently with profit or loss in the consolidated financial statement.

Group financing (including finance cost and finance income) and income taxes are managed on a Group basis and are not allocated to operating segments.

Transfer prices between the Group companies are based on market prices in a manner similar to transactions with third parties.

3-month period ended 30 September 2023

Group	Partners for farmers	Farming	Food products	Other products and services	Adjustments and eliminations ¹⁾	Total
Revenue from contracts with customers						
Third parties	309,738	6,630	100,062	3,975	–	420,405
Intersegment	21,120	5,250	152	1,214	(27,736)	–
Total revenue from contracts with customers	330,858	11,880	100,214	5,189	(27,736)	420,405
Results						
Operating expenses	(13,387)	(1,380)	(8,971)	(940)	–	(24,678)
Segment operating profit (loss)	17,967	(3,587)	7,327	331	–	22,038

4. Segments Information (cont'd)

3-month period ended 30 September 2022²⁾

Group	Partners for farmers	Farming	Food products	Other products and services	Adjustments and eliminations ¹⁾	Total
Revenue from contracts with customers						
Third parties	472,305	10,286	104,894	2,578	–	590,063
Intersegment	23,480	5,218	105	2,627	(31,430)	–
Total revenue from contracts with customers	495,785	15,504	104,999	5,205	(31,430)	590,063
Results						
Operating expenses	(14,356)	(937)	(6,148)	(917)	–	(22,358)
Segment operating profit (loss)	35,347	1,810	3,299	(2,280)	–	38,176

1) *Intersegment revenue is eliminated on consolidation.*

2) *The Group revised its financial statements released for the 3-month period ending on 30 September 2023. The Group's management reviewed the segment structure, which was adjusted for the segments as of 30 September 2022, and conducted a retrospective adjustment. The adjustments include the combination of previous periods' operational segments, such as "Grains, oilseeds, and feeds" and "Goods and services for farmers," into a single segment – "Partners for farmers", refinements in the business segments where the Group operates and the adjustments of the minor changes between other operational segments. Therefore, the Group reviewed the revenue from contracts with customers, operating expenses and profit (loss) of the operating segment at the intersegmental level within the updated operating structure.*

Below is the information relating to the geographical segments of the Group:

Revenue from external customers	3-month period ended	
	30 September 2023	30 September 2022
Lithuania	171,159	182,027
Europe (except for Scandinavian countries, CIS, and Lithuania)	153,233	188,668
Scandinavian countries	45,174	49,183
Asia	1,024	70,833
Africa	36,791	52,491
CIS	11,434	46,636
Other	1,590	225
	420,405	590,063

The revenue information above is based on the location of the customer.

Non-current assets	As at 30 September	
	2023	2022
Lithuania	169,344	132,984
Latvia	58,505	60,614
Estonia	1,925	1,691
Belarus	280	–
Ukraine	5	6
	230,059	195,295

Non-current assets for this purpose consist of property, plant and equipment, investment property, right-of-use assets, and intangible assets.

5. Intangible assets

Group	Software	Other intangible assets	Goodwill	Total
Cost:				
Balance as at 30 June 2022	2,410	1,240	1,974	5,624
Additions	147	558	–	705
Write-offs	(37)	(61)	–	(98)
Reclassification from (to) property, plant and equipment	62	40	–	102
Balance as at 30 June 2023	2,582	1,777	1,974	6,333
Acquisition of subsidiaries (Note 3)	–	3,260	3,558	6,818
Additions	10	67	–	77
Reclassification (to)/from property, plant, and equipment	16	–	–	16
Balance as at 30 September 2023	2,608	5,104	5,532	13,244
Accumulated amortization:				
Balance as at 30 June 2022	1,364	380	–	1,744
Charge for the year	444	86	–	530
Write-offs	(36)	(51)	–	(87)
Balance as at 30 June 2023	1,772	415	–	2,187
Charge for the year	90	110	–	200
Reclassification (to)/from property, plant, and equipment	11	–	–	11
Balance as at 30 September 2023	1,873	525	–	2,398
Impairment losses:				
Balance as at 30 June 2022	–	–	1,121	1,121
Balance as at 30 June 2023	–	–	1,121	1,121
Balance as at 30 September 2023	–	–	1,121	1,121
Net book value as at 30 June 2022	1,046	860	853	2,759
Net book value as at 30 June 2023	810	1,362	853	3,025
Net book value as at 30 September 2023	735	4,579	4,411	9,725

Due to the acquisition of Kooperatinė bendrovė Grybai LT on 31 July 2023, a provisional goodwill of EUR 3,558 thousand was recognized.

The change in the value of other intangible assets identified during the business combination is related to the acquisition of the subsidiary (Note 3). As of 21 July 2023, the Group has provisionally completed the fair value assessment of acquired net assets. Therefore, based on the initial business combination accounting, the Group accounted the provisional goodwill and other intangible assets, of which accounting has not been completed.

6. Property, Plant and Equipment

Group	Land	Buildings and structures	Machinery and equipment	Vehicles	Other property, plant, and equipment	Construction in progress and pre-payments	Total
Cost:							
Balance as at 30 June 2022	24,920	137,589	85,421	8,913	8,599	7,256	272,698
Additions	1,370	989	4,983	2,362	1,581	18,423	29,708
Disposals and write-offs	(125)	(50)	(4,785)	(1,221)	(215)	(1)	(6,397)
Reclassifications	137	8,179	2,941	6	282	(11,545)	-
Transfer from investment property	-	44	-	-	-	-	44
Transfer from inventories	2	2,904	73	-	12	-	2,991
Transfer to intangible assets	-	-	-	-	-	(102)	(102)
Effect of movement in exchange rate	-	-	(1)	210	-	-	209
Balance as at 30 June 2023	26,304	149,655	88,632	10,270	10,259	14,031	299,151
Acquisition of subsidiaries (Note 3)	47	5,752	3,479	44	147	-	9,469
Additions	304	1,051	550	1,078	348	5,309	8,640
Disposals and write-offs	(94)	(818)	(496)	(452)	(55)	(1)	(1,916)
Reclassifications	-	566	332	27	73	(998)	-
Transfer (to)/from investment property	-	39	-	-	-	-	39
Transfer (to)/from inventories	-	134	544	158	258	-	1,094
Transfer (to)/from intangible assets	-	-	-	-	-	(16)	(16)
Currency exchange impact	-	(110)	(181)	2	-	-	(289)
Balance as at 30 September 2023	26,561	156,269	92,860	11,137	11,030	18,325	316,182
Accumulated depreciation:							
Balance as at 30 June 2022	185	55,780	41,102	3,751	5,006	-	105,824
Charge for the year	34	8,394	10,911	1,335	1,229	-	21,903
Disposals and write-offs	-	(45)	(2,793)	(475)	(196)	-	(3,509)
Transfer to inventories	-	-	(188)	-	-	-	(188)
Transfer to investment property	-	(1)	-	-	-	-	(1)
Balance as at 30 June 2023	219	64,128	49,032	4,611	6,039	-	124,029
Charge for the year	8	2,155	2,540	321	325	-	5,349
Disposals and write-offs	-	(154)	(253)	(256)	(51)	-	(714)
Transfer (to)/from investment property	-	8	-	-	-	-	8
Transfer (to)/from inventories	-	133	-	158	257	-	548
Balance as at 30 September 2023	227	66,270	51,319	4,843	6,570	-	129,220
Impairment losses:							
Balance as at 30 June 2022	-	629	-	-	30	-	659
Balance as at 30 June 2023	-	629	-	-	30	-	659
Balance as at 30 September 2023	-	629	-	-	30	-	659
Net book value as at 30 June 2022	24,735	81,180	44,319	5,162	3,563	7,256	166,215
Net book value as at 30 June 2023	26,085	84,898	39,600	5,659	4,190	14,031	174,463
Net book value as at 30 September 2023	26,334	89,370	41,541	6,303	4,430	18,325	186,303

On 30 September 2023, and 30 June 2023, the Group did not have any significant long-term commitments for the acquisition of property plant and equipment.

7. Right-of-use Assets

Group	Land	Buildings and structures	Machinery and equipment	Vehicles	Total
Cost:					
Balance as at 30 June 2022	23,846	2,811	2,896	4,997	34,550
Additions	6,692	1,980	3,318	2,966	14,956
Disposals and write-offs	(4,874)	(279)	(430)	(1,113)	(6,696)
Reclassifications	–	–	164	(164)	–
Reclassification from non-current assets held for sale	–	41	–	–	41
Balance as at 30 June 2023	25,664	4,553	5,948	6,686	42,851
Acquisition of subsidiaries (Note 3)	–	1,211	–	–	1,122
Additions	865	153	2,212	872	4,102
Disposals and write-offs	(591)	(260)	(796)	(105)	(1,752)
Balance as at 30 September 2023	25,938	5,568	7,364	7,453	46,323
Accumulated depreciation:					
Balance as at 30 June 2022	4,095	1,421	1,613	2,701	9,830
Charge for the year	2,431	626	871	1,283	5,211
Disposals and write-offs	(1,307)	(134)	(419)	(866)	(2,726)
Reclassifications	–	–	75	(75)	–
Balance as at 30 June 2023	5,219	1,913	2,140	3,043	12,315
Charge for the year	649	188	377	407	1,621
Disposals and write-offs	(171)	(241)	(782)	(83)	(1,277)
Balance as at 30 September 2023	5,697	1,860	1,735	3,367	12,659
Net book value as at 30 June 2022	19,751	1,390	1,283	2,296	24,720
Net book value as at 30 June 2023	20,445	2,640	3,808	3,643	30,536
Net book value as at 30 September 2023	20,241	3,708	5,629	4,086	33,664

8. Investment Property

Investment property of the Group consists of land and buildings leased out under the operating lease which generates lease income.

Group	Land	Buildings	Total
Cost:			
Balance as at 30 June 2022	400	259	659
Disposals and write-offs	–	(93)	(93)
Reclassification to tangible assets	–	(44)	(44)
Balance as at 30 June 2023	400	122	522
Reclassification (to)/from tangible assets	–	(39)	(39)
Balance as at 30 September 2023	400	83	483
Accumulated depreciation:			
Balance as at 30 June 2022	1	42	43
Charge for the year	–	41	41
Disposals and write-offs	–	(15)	(15)
Balance as at 30 June 2023	1	68	69
Charge for the year	–	1	1
Reclassification (to)/from tangible assets	–	(8)	(8)
Balance as at 30 September 2023	1	61	62
Impairment losses:			
Balance as at 30 June 2022	51	3	54
Balance as at 30 June 2023	51	3	54
Balance as at 30 September 2023	51	3	54
Net book value as at 30 June 2022	348	214	562
Net book value as at 30 June 2023	348	51	399
Net book value as at 30 September 2023	348	19	367

9. Inventories

	As at 30 September 2023	As at 30 June 2023
Readily marketable inventories	141,248	37,689
Other inventories	268,822	233,130
Net realizable value decrease	(2,263)	(4,182)
Net realizable value	407,807	266,637

Readily Marketable Inventories - inventories to which full unencumbered legal and beneficial title belongs to a member of the Group and are not subject to any retention of title or conditional sale agreement or arrangements having similar effect and that are readily convertible into cash within less than 90 calendar days on the basis that such inventories are:

- a) the subject of contracts traded on futures markets and/or price risk is covered by other forward sale and/or hedging transaction;
- b) liquid and widely available in a range of markets due to homogenous product characteristics and international pricing;
- c) such inventories are not held for processing and/or conversion into a more value-added product; and
- d) liquidation of such inventories would not have a material adverse effect on the particular business franchise.

10. Borrowings

	As at 30 September 2023	As at 30 June 2023
Non-current borrowings		
Bank borrowings secured by the Group assets	73,760	28,415
	73,760	28,415
Current borrowings		
Current portion of non-current bank borrowings	9,376	9,175
Current bank borrowings secured by the Group assets	208,833	241,404
Current Stockholders borrowings	3,458	3,420
	221,667	253,999
	295,427	282,414

Interest payable is normally settled monthly throughout the financial year.

The fair value of the Group's borrowings approximate to their carrying amount.

11. Lease Liabilities

	As at 30 September 2023	As at 30 June 2023
Non-current		
Lease liabilities related to right-of-use assets	32,501	30,068
Lease liabilities related to other assets	6,079	5,030
	38,580	35,098
Current		
Lease liabilities related to right-of-use assets	6,267	6,304
Lease liabilities related to other assets	3,308	4,516
	9,575	10,820
	48,155	45,918

The fair value of the Group's lease liabilities approximate to their carrying amount.

12. Operating (Expenses)

	2023/2024 3 months	2022/2023 3 months
Wages and salaries and social security	(14,259)	(12,206)
Vehicle, premises lease and maintenance	(2,040)	(1,659)
Advertisement, marketing, representation	(1,424)	(1,677)
Depreciation and amortization	(1,209)	(910)
Taxes	(738)	(525)
Office supplies and services	(605)	(464)
Bank fees	(533)	(598)
Consulting expenses	(428)	(430)
Environmental and waste management costs	(400)	(184)
Inventories, trade receivables and other insurance	(177)	(272)
Donation	(141)	(103)
Telecommunications	(68)	(69)
Training	(43)	(41)
Currency exchange profit	(13)	(53)
Other	(2,600)	(3,167)
	(24,678)	(22,358)

13. Other income (expenses)

Other income	2023/2024 3 months	2022/2023 3 months
Grants received for agriculture activity	–	365
Grants for poultry activity	101	1,457
Rental income from investment property and property, plant, and equipment	398	92
Gain from disposal of investment property and property, plant, and equipment	617	204
Dividend income	–	6
Change in fair value of financial instruments	179	1,889
Other income	685	2,257
	1,980	6,270
Other (expenses)		
Direct operating expenses arising on rental and non-rental earning investment properties and property, plant and equipment	(335)	(121)
Loss from disposal and write-off of property, plant and equipment and right-of-use assets	(1)	(21)
Change in fair value of financial instruments	(2,213)	(494)
Other expenses	(994)	(936)
	(3,543)	(1,572)

14. Commitments and Contingencies

As at 30 June 2023 the Group is committed to purchase property, plant, and equipment for the total amount of EUR 510 thousand (EUR 1,596 thousand as at 30 June 2023).

A few Group companies (UAB Linas Agro Grūdų Centrai, Kėdainiai District Labūnavos ŽŪB, Sidabravo ŽŪB, and Panevėžys District Žibartonių ŽŪB) have received grants from the European Union and National Paying Agency (Lithuania) for acquisition of agricultural equipment.

Sidabravo ŽŪB and UAB Linas Agro Grūdų Centrai are committed not to discontinue operations related to agricultural up to 2028, Panevėžys District Žibartonių ŽŪB – up to 2027 November, Kėdainiai District Labūnavos ŽŪB – up to the end of 2027 and 2030.

SIA Lielzeltini and AS Putnu Fabrika Kekava received grants from the European Union and Rural Support Service (Latvia) for poultry farm, feedstuffs production and storages upgrade. SIA Lielzeltini is committed not to discontinue broiler breeding, slaughtering and sale of products and compound feed production up to 2025, AS Putnu Fabrika Kekava – up to the end of 2028.

In case of non-compliance with the requirements the Group companies will have to return funds received to the state of Lithuania and Latvia amounting to EUR 3,060 thousand as at 30 September 2023 (EUR 3,060 thousand as at 30 June 2023). Group has no plans to discontinue above mentioned operations.

Almex, former customer, has filed an appeal to the Court of Appeal in Serbia regarding the refusal of the Commercial Court to rule in the case concerning the alleged damages of EUR 1,800 thousand. As at 30 September 2023 and as at 30 June 2023 the Group's management is of the opinion that the appeal has no sound grounds, therefore no provision was recorded in the consolidated accounts regarding this matter.

15. Related Parties Transactions

The parties are considered related when one party has the possibility to control the other or have significant influence over the other party in making financial and operating decisions.

The related parties of the Company and Group for the period ended 30 September 2023 and 30 June 2023 were as follows:

Members of the board of the Company:

Darius Zubas (chairman of the board, ultimate controlling shareholder);
Dainius Pilkauskas;
Arūnas Zubas;
Andrius Pranckevičius;
Mažvydas Šileika;
Jonas Bakšys.

Members of the Supervisory Board:

Tomas Tumėnas (chairman of the board);
Arūnas Bartusevičius (independent member);
Carsten Højland (independent member).

Subsidiaries: List provided in Note 3.

Akola ApS group companies:

Akola ApS (Denmark) (same ultimate controlling shareholder);
UAB MESTILLA (same ultimate controlling shareholder).

Related parties through members of the board and supervisory board:

UAB Darius Zubas Holding (same ultimate controlling shareholder);
UAB PICUKĖ – 100% of shares are owned by UAB Darius Zubas Holding;
UAB Palūšės Turas – 100% of shares are owned by UAB PICUKĖ;
Vividum UAB – Jonas Bakšys joint community property with spouse together;
UAB Dvi T – 100% of shares are owned by Jonas Bakšys;
10xreturns, UAB – 25% shares owned together by Mažvydas Šileika and his spouse;
UAB Baltic Fund Investments – Tomas Tumėnas is a director of this company;
UAB Nacionalinė farmacijos grupė – Tomas Tumėnas is a member of the board;
UAB Valstybės investicijų valdymo agentūra – Tomas Tumėnas is a member of Investment committee;
VĮ Regitra – Tomas Tumėnas is a Member of the Board and member of Audit committee;
Turing College, UAB – Tomas Tumėnas is a member of board;
CEPD NV – Tomas Tumėnas is a chief financial officer of this company;
Kredito unija Saulėgrąža – Tomas Tumėnas is the member of supervisory board;
Admenta Sweden AB (Sweden) – Tomas Tumėnas is a member of the board;
ATEA Baltic, UAB – Arūnas Bartusevičius is a chief executive officer of this company;
UAB Nex Group – Arūnas Bartusevičius is a director of this company;
UAB Sonex consulting – Arūnas Bartusevičius is a director of this company.

15. Related Parties Transactions (cont'd)

As at 30 September 2023 Group had direct and indirect investments in these joint ventures and associates (effective ownership interest, held by the Group stated below):

KG Khumex B.V. (The Netherlands) – 50.00%;

KG Khumex Coldstore B.V. (The Netherlands) – 42.30%;

The Group's transactions with related parties in 3-month period ended 30 September 2023 were as follows:

	2023/2024 3 months				30 September 2023			
	Purchases	Sales	Expenses from financial activities	Income from financial activities	Trade receivables	Non-current loans receivable	Other current payables	Current payable loans
Akola ApS group companies	457	9,151	38	–	1,868	–	261	3,458
KG Khumex B.V.	7	6,228	–	–	3,962	–	–	–
KG Khumex Coldstore B.V.	–	–	–	3	–	750	–	–
Total	464	15,379	38	3	5,830	750	261	3,458

	2022/2023 3 months				30 June 2023			
	Purchases	Sales	Expenses from financial activities	Income from financial activities	Trade receivables	Non-current loans receivable	Other current payables	Current payable loans
Akola ApS group companies	405	8,178	77	–	286	–	273	3,420
KG Khumex B.V.	20	11,359	–	–	4,384	–	–	–
KG Khumex Coldstore B.V.	–	–	–	–	–	750	–	–
Total	425	19,537	77	–	4,670	750	273	3,420

During financial years 2022/2023 and 3-month period of 2023/2024 there were no significant transactions between Group and Members of management board.

Transactions with related parties include sales and purchases of goods and services, sales and purchases of property, plant, and equipment as well as financing transactions in the ordinary course of business and on terms equivalent to arm's length transactions.

Receivables and payables from / to related parties will be settled in cash or offset with the payables / receivables from / to respective related parties.

Terms and conditions of the financial assets and liabilities:

- Receivables from related parties are non-interest bearing and are normally settled on 30-day terms.
- Payables to related parties are non-interest bearing and are normally settled on 30-90-day terms.
- Interest is applied to loans received from and granted to related parties. Interest payable is normally settled at the end of the loan term.

In 30 September 2023 and 30 June 2023 the impairment formed for the Group's receivables from related parties amounted of EUR 300 thousand.

16. Subsequent Events

11/10/2023	UAB Sunvesta UAB is founded, following its separation from UAB Landvesta 1.
11/10/2023	The spin-off of UAB Landvesta 1 is completed and the new version of the Articles of Association of UAB Landvesta 1 is registered, resulting in a reduction of capital by EUR 6 thousand
30/10/2023	The authorized capital of AB Linas Agro was increased by a non-cash contribution of AB Linas Agro Group in the amount of EUR 5,942 thousand
29/11/2023	The authorized capital of UAB GeoFace was increased by the contribution of AB Linas Agro in the amount of EUR 300 thousand.



linas  agro

**AB Linas Agro Group
Financial Year 2023/2024
Consolidated Interim Report**

For the 3-month period ended 30 September 2023

Contact Person

Chief Financial Officer

MAŽVYDAS ŠILEIKA

Ph. +370 619 19 403

E-mail m.sileika@linasagro.lt



Key Data on the Company and the Group

AB Linas Agro Group, together with its directly and indirectly controlled entities (hereinafter-subsiidiaries) is the largest agri-food group in the Baltics, with operations throughout the food production chain.

The subsidiaries owned by the Company produce, handle and merchandise agricultural and food products, also provide products and services for farming.

The Company itself has only a management function and does not engage in trading or manufacturing activities.

The company has no branches or representative offices.

Company name	AB Linas Agro Group
Legal form	Public company
Date and place of registration	27 November 1995, Panevėžys
Legal entity code	148030011
LEI code	529900UB9QON717IL030
VAT payer code	LT480300113
Company registers	State Enterprise Centre of Registers (Valstybės įmonė Registrų centras)
Registered office address	Subačiaus St. 5, LT-01302 Vilnius, Lithuania
Phone	+370 663 83888
Email address	group@linasagro.lt
Website address	www.linasagrogroun.lt
Bank account	LT07 7044 0600 0263 7111, AB SEB Bankas, bank code 70440
ISIN code	LT0000128092
Ticker in Nasdaq Vilnius	LNA1L
Start of the financial year	1 July

As at 30 September, 2023, the Group consisted of:

4,901
Employees

69
Subsidiaries

2
Associates

Founded in
1991

Annual Revenue
2.0 BEUR

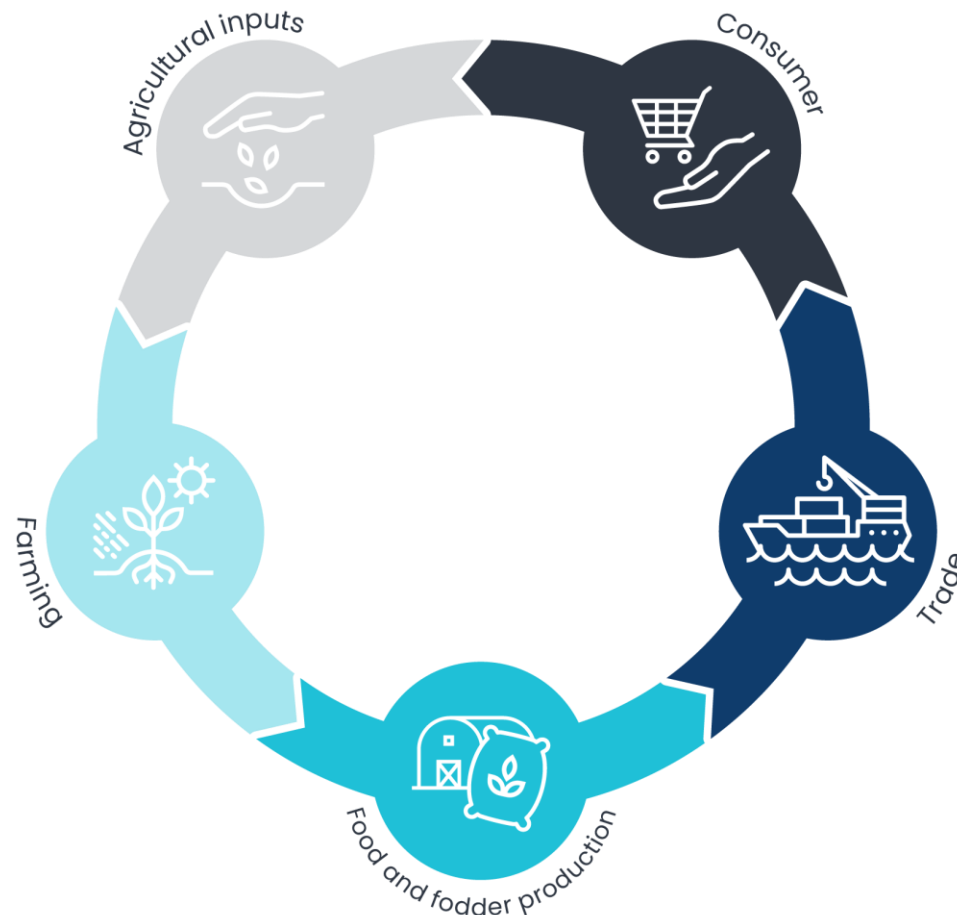
The Group's Business Model

The Group's main products are grain, oilseed, compound feed, feed materials and additives, milk, poultry meat and poultry products, flour and flour products, instant food and ready-to-eat food, pet food, veterinary pharmaceuticals, and goods to the farmers.

The field-to-table production chain provides self-sufficiency in raw materials, ensures process traceability and the quality of the products produced.

The Group aims to be among the top three agricultural partners in all the Baltic States, to have a sustainable agricultural business, and to become more visible on the international market as a producer of wholesome and varied food.

From the start of the financial year 2023/2024, the Group's activities are divided into four business segments: 'Partners for farmers', 'Food Production', 'Farming and Other Products and Services'.



A Significant Player in Food Chain in the Region

The largest agribusiness and food production group in the Baltics.

One of the largest exporters of Lithuanian and Latvian grain.

The largest producer of poultry meat in Lithuania and Latvia.

A major milk producer in Lithuania with the most efficient dairy farms.

One of the leading suppliers of certified seeds, fertilizers, plant care products and agricultural machinery to farmers in Lithuania.

Leader in the production of instant foods in the Baltic States.



Activity and Financial Results of the Group

Financial Indicators

Explanation of terms used in the table:

Operating profit (EBIT)- Equals profit before net from investments and finance activities, and income tax.

EBITDA - Equals operating profit before depreciation, amortization, and impairment losses.

Readily marketable inventories (RMI) - Inventories to which full unencumbered legal and beneficial title belongs to a member of the Group and are readily convertible into cash within less than 90 calendar days on the basis that such inventories are: (a) the subject of contracts traded on futures markets and/or price risk is covered by other forward sale and/or hedging transaction; (b) liquid and widely available in a range of markets due to homogenous product characteristics and international pricing; (c) such inventories are not held for processing and/or conversion into a more value-added product; and (d) liquidation of such inventories would not have a material adverse effect on the particular business franchise.

	2019/2020 3 months	2020/2021 3 months	2021/2022 3 months*	2022/2023 3 months	2023/2024 3 months
Total tons	438,161	768,409	1,029,614	951,201	765,179
Revenue, thousand EUR	149,351	239,326	439,961	590,063	420,405
Gross profit, thousand EUR	10,482	13,176	37,595	56,059	48,250
EBITDA, thousand EUR	4,769**	9,196**	23,793**	45,661**	29,736**
EBITDA (excluding IFRS 16 impact), thousand EUR	3,797	7,463	19,659	43,809	24,996
Operating profit, thousand EUR	1,367	4,927	14,577	38,176	22,038
Net profit, thousand EUR	703	3,861	11,553	28,143	15,159
Readily Marketable Inventories (RMI), thousand EUR	n.d.	n.d.	165,988	197,205	141,248

* In order to ensure a more accurate representation of operations, the Company has revised the methodology for allocating foreign exchange losses/gains to the result of financing activities in the stand-alone and consolidated financial statements, resulting in adjustments to EBITDA, operating profit and related ratios for the comparative period 2021-2022.

** Excludes depreciation of EUR 775 thousand (EUR 684 thousand for the financial year 2022/2023 and EUR 766 thousand for the financial year 2021/2022) on biological assets (crops) sold during the period and related to the previous period (for the other comparative periods, the impact of such depreciation was not material).

Overview

Expectations for the 2023/2024 harvest

The activity of the Group companies within the first quarter of the financial year 2023/2024, were to high extent shaped by the outlook of the materializing 2023/2024 GRAIN & OILSEEDS harvest:

2023/2024 OUTLOOK:

- the world **grain production** is expected to land somewhere close to record year (2021/2022), delivering 2,295 million tons harvest compared to 2,269 million tons for 2022/2023 and 2,296 million tons for 2021/2022; maize quantities estimate is so far materially offsetting expected lower wheat and barley production results;
 - key **wheat** producing geographies all together are expected to continuously deliver similar to 2022/2023 results (EU, US, RU, CN, IN); based on near to final harvesting indications, Russia might be bringing close to record high last year's volumes, USA is expected to exceed the previous outturn, Ukraine also shall do better than initially expected; however last year outstanding Australia's, Canada's 2022/2023 wheat production quantities are anticipated to contract this year mainly reflecting declining soil moisture reserves;
 - **maize** yields on the contrary – are expected if not to improve further, then at least to restore back to 2021/2022 level; strong indications for US, EU, Argentina;
- the world **oilseed production** is meanwhile aiming for another record, delivering 661 million tons harvest (compared to 631 million tons for 2022/2023), mainly thanks to:
 - higher **soybean** production for South America (record Brazil deliveries and restored Argentina's results materially offsetting downgraded US prospects),
 - higher **sunflower seed** for the Ukraine, Russia (improved productivity and areas in the Black Sea region),
 - though slightly deteriorated estimations for **rapeseed** due to adverse weather conditions at major producers (however, world rapeseed production would still be the second largest on record);
- despite geopolitical factors provoked short lived increases, overall indications on quite solid wheat seasonal deliveries and foreign markets in sufficient supply, were the key factors to support gradual **wheat price** deterioration in latest months; after Russia exiting Black Sea transport agreement in July of 2023, traffic through the Ukrainian corridor continued despite systematic Russian attacks on port infrastructure, increasing availability of Ukrainian harvest; Russia's sea port trade has increased y-o-y as well; meanwhile - regardless of so far very positive indications for 2023/2024 soyabeans harvest - dryer weather conditions in Argentina and Brazil within latest months brought more intrigue and **soyabeans price** upticks in November;
- still, compared to levels a year ago – **prices** are considered normalized, supporting restoring consumption compared to the 2022/2023 for both grain and oilseeds; expecting highest input from feed category;
- hence positive production expectations and consumption outlook for both – world grain and oilseed categories bring very different outcomes on **carry-over stocks**. The inventory level of world grain (585 million tons) is about to land lowest since 2014/2015, while the 25.3% stock-to-use ratio – lowest since 2012/2013, illustrating the projections of consumption that exceeds production, contrasted with accumulations in oilseeds stocks (131 million tons), mainly thanks to materially higher soya harvests in South America;
- according to preliminary data of **Baltic** statistics offices, Lithuanian harvest shall be roughly 1% higher than 5 years average, while Estonian and Latvian – 5-10% lower; overall, grain and oilseeds harvest in Lithuania proved to be more resilient than feared in the beginning of the summer 2023, as farmers who have been following all agrotechnology programs, in most cases received satisfying results, especially for winter crops. Of course, some locations were more severely damaged with droughts, some also with heavy rainstorms, yet to lower extent than seen in Latvia and Estonia. According to unofficial statements by grain buyers and exporters, dominating lower grain quality could challenge activity of the traders; on the positive note - oil concentration of rapeseed – seem to exceed the expectations.

In addition to GRAIN & OILSEEDS market trends, which at higher or lower scale are impacting majority of Group's activities, the actualities of other essential positions, such as VEGETABLE OIL, MILK, POULTRY, ENERGY prices – are covered below:

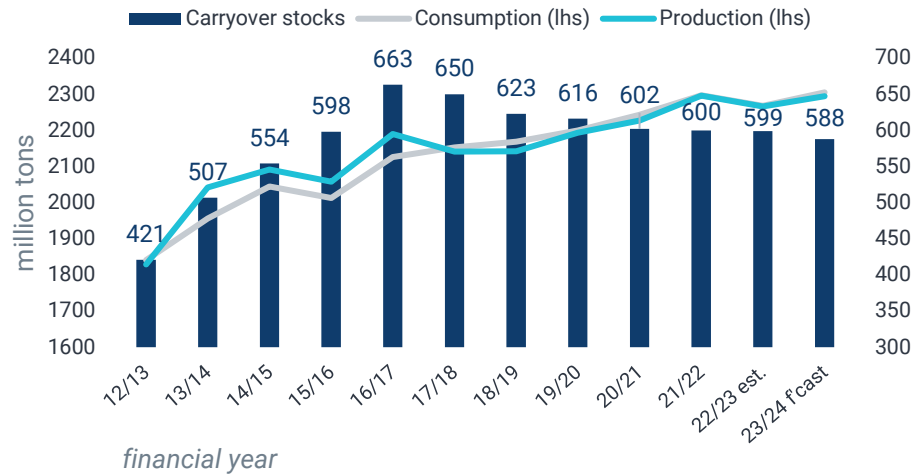
- in the **vegetable oil** categories – robust demand from the biodiesel sector, firm global import purchases, reduced rapeseed harvest prospects in Canada were fuelling latest upticks in soyabean, sunflower and rapeseed oil prices; yet, with seasonally higher palm oil outputs in leading producing countries, continuously subdued global import demand – the declining world palm oil prices were offsetting the aforementioned impact on aggregate vegetable oil price level;
- **energy** - with rising war tensions in the Middle East and growing concerns over the security of Europe's underwater infrastructure, uptick in October's natural gas prices was seen; yet comparatively modest one, keeping the overall price range in satisfactory levels lately; regardless of cold weather forecasts for December in Europe, ample natural gas storages so far mitigate stronger price increases; oil prices seem to be shuffling around speculations on potential OPEC+ supply cuts and opposing indications of robust supplies from non-OPEC countries, while electricity prices stayed in similar levels far from 2022 peaks;
- the protracted **milk** product prices declines seems to be finally taking a pause; restoring import demand in both near and longer term supplies, as well as some uncertainty over the impact of the El Niño weather conditions on the upcoming milk production in Oceania added upward pressure on prices; similarly in Lithuania 2023 October raw milk prices (after continuously falling since 2022 fall) brought some optimism that for almost a year lasting price deterioration came to an end (please refer to graph 'Purchase prices for basic parameters milk in Lithuania');
- average **broiler** carcass prices in Europe showed some stabilization, meanwhile prices of the more expensive chicken parts continue being more volatile due to higher margins induced competition (please refer to the graph 'Fresh fillet price dynamics in Poland' below, illustrating the price of the most profitable poultry product). The competitive environment in Europe remains tense. Despite lately diminished domestic overproduction in Europe (projected 8% in 2023 compared to 14% in 2020), prices are still pressured due to very strong import volumes. For instance, Ukraine's [among the TOP10 world poultry meat exporters prior to the military actions] quantities exported to Europe during 2023 January-August, compared to same period last year, were more than 75% higher, volumes from South American countries increased as well, provoking competition in the realization of products produced at unequal costs. Additionally, pork prices declined lately, limiting substitution and positive spill-over effects on poultry prices;
- while the prices of food and energy products were mostly moving in the downward direction, the influence of the rising **cost of borrowed capital** was on the opposite - gaining momentum within the reporting period; central banks campaign of consecutive interest rate increases resulted in elevated cost of investments by companies, as well as financing of working capital.

Figures as per latest data provided by International Grains Council (IGC)(16-November, 2023), United States Department of Agriculture (USDA) (9-November, 2023), Food and Agriculture Organization of the United Nations (FAO) (3 November, 2023), Baltic statistical offices and unofficial statements by grain buyers and exporters.

World Grain Production

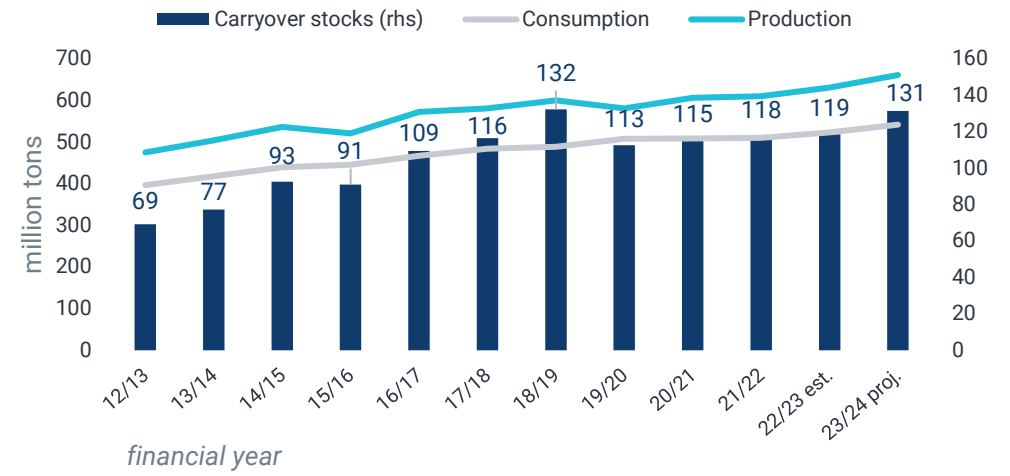
Data: International Grains Council IGC

09



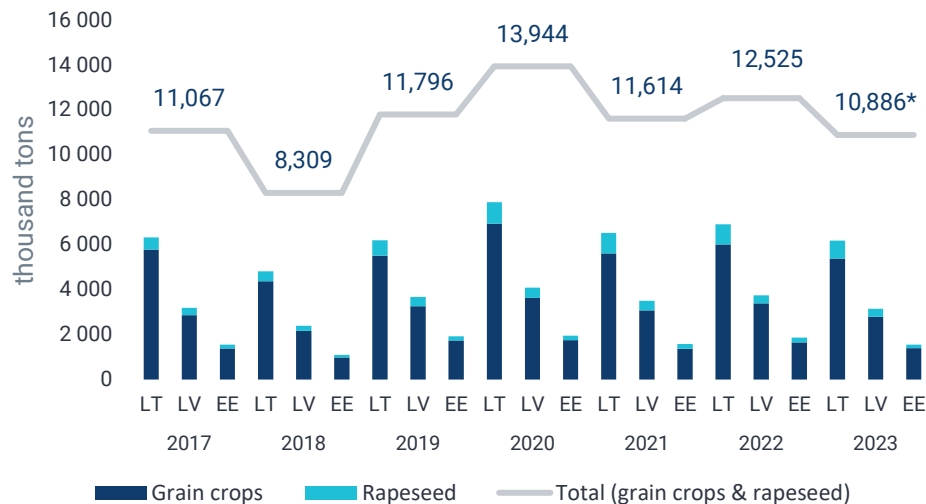
World Oilseed Production

Data: United States Department of Agriculture



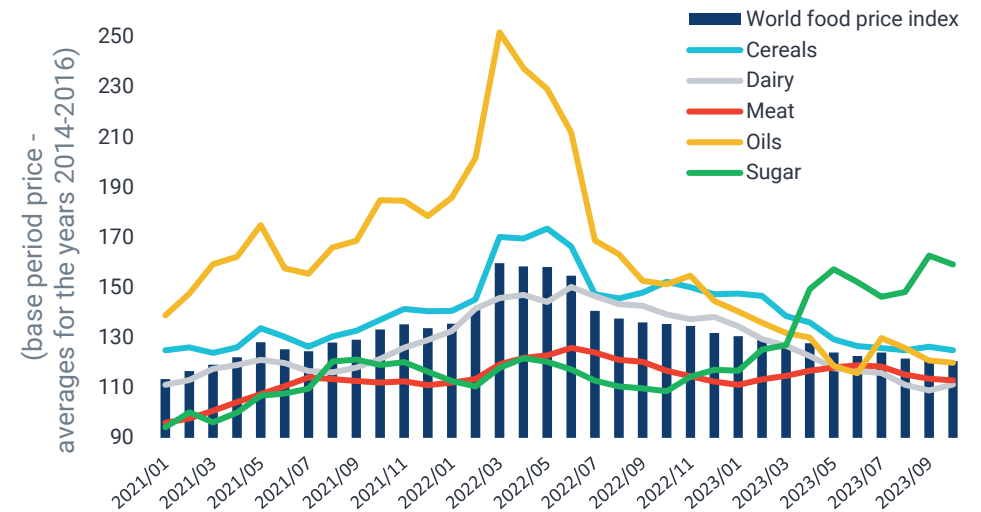
Grain and Rapeseed Yields in the Baltic

* Preliminary data for pulses are not available in the 2023 Latvian harvest result



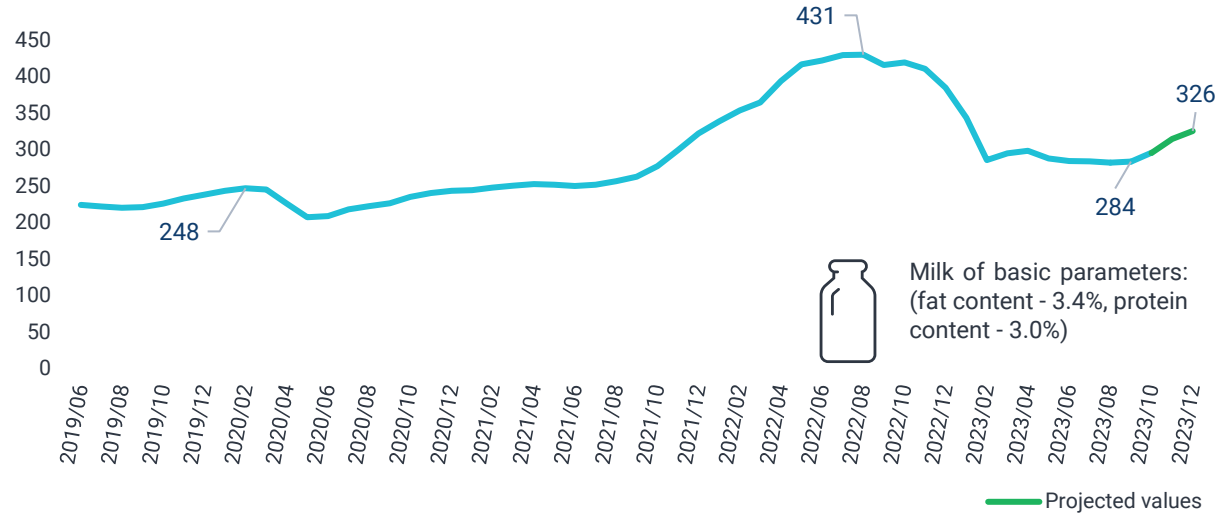
Global food price dynamics 2021-2023

Data: Food and Agriculture Organization of the United Nations



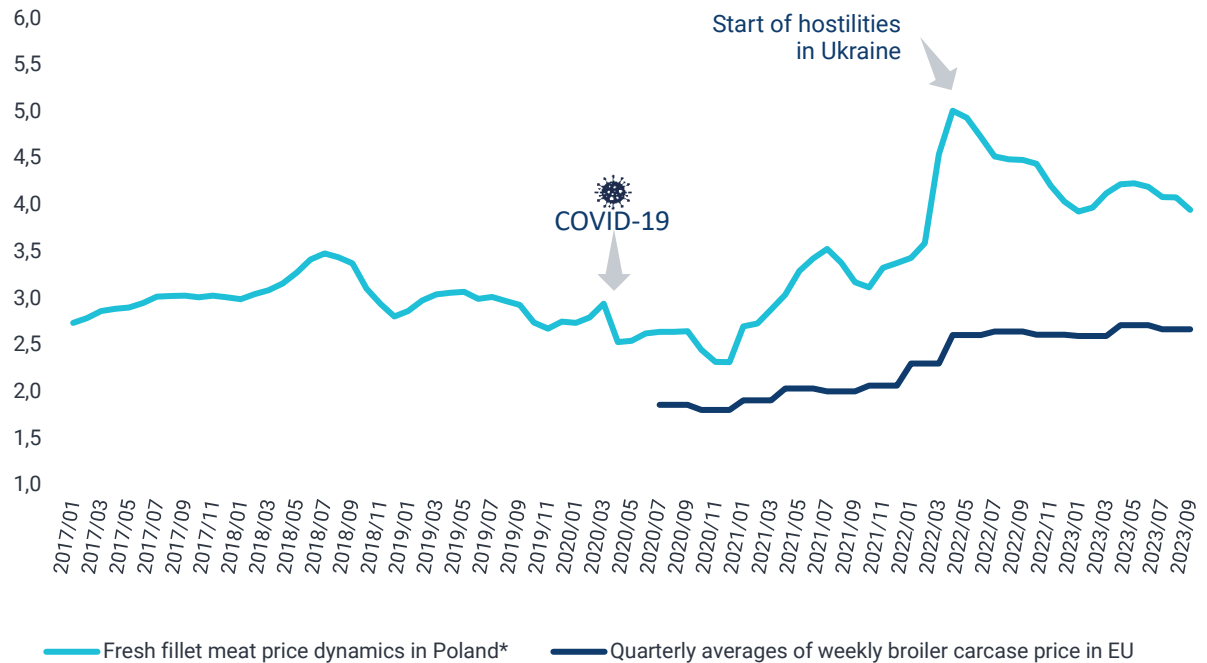
Milk purchase prices for basic parameters milk in Lithuania

Data: State Enterprise Agricultural Information and Rural Business Centre (EARICBC)



Price volatility of fresh fillet meat in Poland*

Data from: Polish Ministry of Agriculture and Rural Development. Poland is one of the main exporters of poultry meat, accounting for around 20% of EU poultry meat production



Impact of Food and other Input Prices on the Group's activity

In the operations of different segments of the Group, volatility in both food and non-food prices have a significant impact not only on income generation, but also on management of costs. The most significant direct impact of price changes on the Group's segments is manifested in the activities of the following categories:

OPERATING SEGMENTS	Activity category	Prices					
		Cereals, oilseeds, feed ingredients	Milk	Meat	Energy Resources	Industrial metals	Cost of borrowed capital
Partners for farmers	Grain storage and logistics services				•		
	Trade in cereals and oilseeds	•					•
	Feed business	•			•		
	Supplying seeds, plant protection products and fertilizers to farmers	•			•		•
	Provision of agricultural machinery, spare parts, servicing and rental services to farmers				•	•	•
	Other services for farmers					•	
Farming	Growing cereals, oilseed rape, sugar beet and other crops	•			•		
	Dairy production and beef cattle farming	•	•	•			
Food production	Poultry farming business	•		•	•		
	The business of manufacturing fast-moving products	•			•		
	The business of manufacturing flour and flour mixtures, breadcrumbs and breadcrumbs	•			•		
Other products and services	Trade in veterinary medicines, manufacture of pet food, etc.	•			•		

- Significant influence

Segment Performance

Operating profit (loss) by Segments

It should be noted that starting from the beginning of the financial year 2023/2024, the Management reviewed the principle of segmentation of the Group's activities, simplifying the structure and adapting it better for Group's strategic vision implementation assessment, emphasizing the circular nature of the activities. The main change - is the merging of the previously applied segments 'Grains, oilseeds, and feed' and 'Products and services for farming' into one segment, renaming it as 'Partners for farmers', this way providing concentrated information on activity related to farmers, excluding the farming itself (grain sourcing, operation of elevators and logistics, trade in grain, oilseeds, also seeds, combined feed and premixes produced by Group companies, as well as trade in various raw materials, fertilizers, plant protection products, trace elements, agricultural machinery, spare parts, as well as equipment rent and repair service, equipment installation services to farmers). Other segments, apart from the slightly changed name, remained unchanged.

In order to better understand the change in segmentation, please refer to the description provided in the Group's interim I-st quarter financial statements for the financial year 2023/2024, note 4 'Segments Information'; we also present the historical Segment operating profit (loss) data, modelled by applying the new segmentation method to past results:

thousand EUR	2020/2021 3 months	2021/2022 3 months*	2022/2023 3 months	2023/2024 3 months
Partners for farmers (‘Grain, oilseeds, and feed’ and ‘Products and services for farming’)	5,370	11,857	35,347	17,967
Food production (‘Food products’)	164	3,583	3,299	7,327
Farming (‘Agricultural production’)	(391)	(468)	1,810	(3,587)
Other products and services (‘Other activities’)	(216)	(541)	(2,280)	331

NOTE: information in the brackets provide reference to activity segmentation applied until financial year 2023/2024

* In order to ensure a more accurate representation of operations, the Company has revised the methodology for allocating foreign exchange losses/gains to the result of financing activities in the separate and consolidated financial statements, resulting in an adjustment to the operating profit for the comparative period 2021/2022.

Partners for Farmers

since 1991

Share of Group revenue generated

79%

Revenue, thous. EUR	330,858
Gross profit, thous. EUR	33,540
Operating profit, thous. EUR	17,967



The main export commodities are Lithuanian and Latvian wheat

595 thousand tons of cereals and other agricultural raw material storage capacity

295 thousand tons ports' storage capacity

12 Feed retail outlets

288 thousand tons annual production capacity for compound feed at the own factory in Lithuania (Kaunas)

6 thousand tons annual production capacity for premixes in the own factories in Lithuania (Kaunas) and Belarus*

30 thousand tons - total annual production of seeds

185 thousand tons storage capacity for seeds, fertilizers, and plant care products

16 Trading points

13 Technical service points

- Grain storage and logistics services
- Trade in grain, oilseeds and raw materials for feed
- Feed production and sales
- Renting and operating of own or leased real estate
- Seed preparation in own seed preparation factory
- Supply of seeds, plant protection products, fertilizers for farmers
- Supply of new and used agricultural machinery, spare parts, and service to the farmers
- Installation of grain cleaning, drying and storage facilities as well as livestock farms
- Software development
- Representation of worldwide known brands

Operating Companies

AB Linas Agro (Lithuania), UAB Linas Agro Grūdų centrai (Lithuania), UAB Jungtinė Ekspedicija (Lithuania), AB Kauno Grūdai (Lithuania), UAB KG Mažmena (Lithuania), UAB Agro Logistic Service (Lithuania), SIA Linas Agro (Latvia), SIA Linas Agro Graudu centrs (Latvia), SIA KG Latvija (Latvia), Linas Agro OÜ (Estonia), LLC LINAS AGRO UKRAINE (Ukraine), KG Polska Sp. zo.o. (Poland), OOO KLM (Belarus)*, UAB Dotnuva Baltic (Lithuania), UAB Dotnuva Rent (Lithuania), UAB GeoFace (Lithuania); SIA Dotnuva Baltic (Latvia); AS Dotnuva Baltic (Estonia), UAB Dotnuva Seeds (Lithuania), SIA Dotnuva Seeds (Latvia)

* Company for sale

Manufacturers & brands represented

Agricultural machinery, spare parts, equipment for grain cleaning, drying and storage complexes and livestock farms – 'Kverneland', 'Cimbria', 'Quicke', 'Case IH', 'Einbock', 'Bin', 'Agrifac', 'Siloking', 'Shaffer', 'Swimer', 'Boumatic', 'Araska', 'Mandam', 'Agrisem', 'MacDon', 'Laumetris', 'Wielton', 'Jeantil', 'Kongskilde', 'Symaga', 'Pel-Ion', 'Roka', 'Spinder', 'CMP Impianti Srl'; 'Champion', 'Field Bee', 'UMEGA', 'Rotar'. 'Ecodrena' regulated drainage system. Seeds, plant protection products, fertilizers – 'Syngenta', 'Adama', 'Rapool', 'Yara', 'Ekoplon', 'Novagra', 'Nando', 'Haifa', 'Daymsa', 'Agritechno', etc.

Certificates

Dotnuva Baltic, SIA Dotnuva Baltic and AS Dotnuva Baltic have joined the Case IH international quality network Red Excellence, which brings together companies representing the Case IH brand in Europe. Dotnuva Baltic also holds a certificate issued by 'Ekoagros' for the packaging and wholesale of organic seeds and a certificate of qualification to be a contractor for the construction of special buildings.

Proprietary trademarks



Partners for Farmers

Grain Storage and Logistics Services

Activities include the preparation of grain in grain storage facilities (cleaning, drying, storage, reloading) and logistics services. The Group's companies have elevators in Lithuania (19) and Latvia (5). The main cost components of this business are human resources, energy and transport costs, while the quantity and quality of the local harvest, the location of the network of elevators and the infrastructure available to the farmers also have a significant impact on the profitability of the category.

During the reporting period:

- the Group's elevators in Lithuania and Latvia together received a slightly higher volume of grain than in the first quarter of the previous year; the harvesting period was prolonged due to the wet weather, and consequently, the grain delivered at the beginning of the harvesting period was wetter than usual; these factors enabled the Group to generate more income from drying services, as well as to manage the flow of grain delivered to the elevators more smoothly, and to make more efficient use of the existing fleet of railway wagons;
- accordingly, revenue generated by the Group's elevators grew, both due to the higher volumes of grain delivered and the additional services provided; periodic investments in the optimisation of manual labour tasks allowed reduction of seasonal staff and more optimal use of human resources, which together with lower energy costs within the reporting period - led to an increase in the gross profitability of the category.

Grain storage and logistics services	2022/2023 3 months	2023/2024 3 months	Change, %
Quantity of grain received, thousand tons, of which:	696	714	2.5
wheat, %	72	73	↑
rapeseed, %	15	15	-
barley, %	6	6	-
Revenue, thousand EUR, of which:	8,072	9,364	16.0
Gross profit (loss), thousand EUR	6,871	8,815	28.3



Partners for Farmers

Grain and Oilseed Trading

Wheat, barley, maize and some other cereals are called "grains", rapeseed, sunflower and linseed – "oilseeds".

A large part of this segment's activity consists of trade in cereals grown in Lithuania and Latvia, as well as trade in Ukrainian harvests. The main export destinations are Norway, Belgium, Finland, Spain, Poland, Nicaragua, Kenya, Morocco, etc. The results of the category are significantly influenced by the dynamics of the local and global harvest, geopolitical factors.

During the reporting period:

- although the quantities of grain accepted by the own elevator network slightly increased, taking into account the additional purchases through the ports, the total quantities of grain purchased by the Group's companies were lower than in the corresponding period a year ago; this contraction is related with weaker 2023 harvest results in Latvia, as well as with overall tactical decisions dictated by the market;
- wheat remained the dominant crop with a dominant class II and a weight of 77-80 kg/hl, but with a slightly lower protein content; as every year, rapeseed trade was active as well, the quality of the latter was good this year, oil content reached over 46-47%;
- the amount of grain and oilseeds sold was also lower than in the I-st quarter of the previous year, however to high extent correlated with lower purchase quantities; although the wheat exchange price did not change significantly from the beginning to the end of the quarter (238-240 EUR/t), comparing the results with the I-st quarter of the previous financial year, trade was run in significantly lower prices zone; this is influenced by the protracted discounting of grain prices - Russia continues to be active in exporting edible wheat with a 10-15 USD/t discount compared to European wheat, large quantities of feed raw materials are transported from Ukraine through the Ukraine-Poland border and this also negatively affects the prices of European feed crops;
- despite the decrease in gross profit due to the contraction of quantities and prices compared to the I-st quarter of the previous financial year, the gross profitability of the traded ton was higher; however, it should be noted that part of the costs related to the sales of the I-st quarter will be booked in the cost lines of the following quarters, so it is expected that the profitability margins will normalize in the course of the year.

Trade in cereals and oilseeds	2022/2023 3 months	2023/2024 3 months	Change, %
Grain and oilseeds purchased, thousand tons	1,298	1,010	-22,2
Sales volume of grain and oilseeds in thousands of tons, of which:	578,6	361.1	-37,6
wheat, %	68	64	↓
rapeseed, %	16	19	↑
other, %	16	17	↑
Revenue, thousand EUR	226,957	105,367	-53.6
Gross profit (loss), thousand EUR	8,314	6,053	-27.2

Partners for Farmers

Feed Business

The business includes the production and sales of loose and pre-packaged feed for poultry, pigs, cattle and other animals, as well as the merchandising of raw materials and feed additives (e.g. sunflower, rapeseed cake, sunflower, soybean meal, sugar beet granules, vegetable oils, licks, premixes, vitamins, amino acids, etc.).

The production of compound feeds is carried out in owned factories in Lithuania (294 thousand tons annual production capacity of compound feeds and premixes), with the majority of the production sold on the local Baltic market and a part of the production sold through the network of retail stores in Lithuania managed by KG Mažmena UAB (covering about 70-80% of the Lithuanian feed retail market). When trading in raw materials and additives for feed, the geography of sales is very wide: Europe, Asia, Africa, the Middle East.



During the reporting period:

- by increasing the number of production lines in the spring of 2023, higher quantities of production were manufactured compared to the 1-st quarter of the previous financial year; the demand for combined feed remained stable, the amount of sold production was similar to last year's result; with the cost of feed production gradually decreasing, pressure for customer price corrections was felt in the market, however, the companies of the Group managed to keep the right proportion between the older expensive inventory and final production prices, achieving the profitability goals;
- trade volumes of raw materials and feed additives remained high, however, due to internal politics of Poland, logistic problems of crossing the border, practically stopped transshipment of production from wagons to road transport, access of raw materials to Central Europe was significantly restricted; meanwhile - associated additional overloading and downtime costs were experienced, leading to a significant decline in the profitability of the category.

Feed business	2022/2023 3 months	2023/2024 3 months	Change, %
Production of compound feed, premixtures, thousand tons	68,016	80,016	16.5
Sales of compound feed and premixtures, thousand tons	73.145	73.521	0.5
Raw materials and feed additives sold, thousand tons	126.752	137.718	8.7
Revenue, EUR thousand, of which:	130,244	102,914	-21
compound feeds, premixtures, %	26	31	↑
raw materials, feed additives, %	74	69	↓
Gross profit, loss, EUR thousand	14,260	6,024	-57.8

Partners for Farmers

Supplying Seeds, Plant Protection Products and Fertilizers to Farmers

The Group companies sell seeds, plant protection products, and fertilizers to Lithuanian and Latvian farms. Supply of production is ensured from various countries of the world (Morocco, Jordan, USA, China, Europe, Uzbekistan, Kazakhstan, etc.), while most of the seeds sold are produced at the company's heavy certified seed factory in Dotnuva (Kėdainiai district) using its own "Dotnuva Seeds" brand name.

During the reporting period:

- owned heavy seed production factory in Lithuania produced slightly more certified seeds compared to the I-st quarter of previous year, additionally in the autumn of 2023 - some small-scale seed multiplication and production were also carried out in Latvia and Estonia; in the financial year 2022/2023 - 82.9 thousand tons of seeds were certified in Lithuania, being 8% more than a year ago; with certified seed market gradually growing, the market share of the Group companies decreased slightly (32.5% compared to 35.7% in 2021/2022), yet still holding in a leading position;
- after the change of support conditions for intermediate crops, specifically in this and greening seeds categories the highest sales growth was recorded; the dynamics of seed prices was different for individual varieties, however, the average price basket was lower than in the corresponding period a year ago; it should be mentioned that as the costs of key components also changed, the general profitability of the seed trade increased moderately;
- the autumn fertilizer trade went smoothly, the quantities of sold production increased, largely thanks to the decrease in the average fertilizers price basket compared to the I-st quarter of the previous financial year (about 40%); in general, the prices were more stable and more acceptable for the customer (if assessing the proportion of grain and fertilizer prices); as Group companies were already filling the warehouses with cheaper stocks, overall profitability of the category recovered;
- the trade volumes of plant protection and micronutrient products increased, however, due to diminishing crop prices, rising interest rates, decreased prices of mineral fertilizers, and also due to weather conditions not quite favourable for application - only necessary, minimal programs, cheap solutions were used by the farmers; with competition remaining high, feeling a surplus of production in the market - trade was handled with significantly lower profitability margins.

Supplying seeds, plant protection products and fertilizers to farmers	2022/2023 3 months	2023/2024 3 months	Change, %
Certified heavy seed produced, thousand tons	13.0	14.1	8.1
Seeds sold, thousand tons	14.3	17.4	21.6
Sales of plant protection products and micro-nutrients, thousand tons	5.4	6.8	25.3
Fertilizers sold, thousand tons	65.6	88.3	34.6
Revenue, EUR thousand	99,763	86,709	-13.1
Gross profit (loss), EUR thousand	11,744	7,721	-34.3



Partners for farmers

Supply of New and Used Agricultural Machinery, Spare Parts, Servicing and Rental Services for Farmers

This category of activities is carried out in Dotnuva Baltic's own and rented sales and service outlets in Lithuania, Latvia and Estonia, representing world-famous brands of agricultural machinery, providing technical service and long- and short-term rental service of machinery to farmers and agricultural companies. The category's performance is generally influenced by local harvest results and expectations for new sowing, input and output prices, availability of support and financing, borrowing costs, regulation and the geopolitical situation.

During the reporting period:

- the sale of agricultural machinery took place in an extremely competitive market - the majority of machinery sellers have larger than average stock piles in the warehouses, while at the same time farmers take the investment decisions cautiously (the harvest of 2023 did not meet expectations of all the farms, low prices for both - crop production and milk, high financing costs); however, pre-purchase agreements were executed without cancellations, the announcement of the third support phase conditions for modernization in Lithuania also had a positive effect on the sales of the equipment under support scheme; compared to the 1-st quarter a year ago - approximately 10% decrease in revenue was recorded;
- it was felt that, for the similar reasons, customers were trying to limit or postpone the technical inspections of the equipment - however, the income from spare parts and inspection services has shrunk only slightly;
- with the offering of the rental services improving - the income of this category increased; it is believed, that option to rent agri machinery might be considered more often in the future, especially among farmers who have postponed investments or farms that do not meet criteria to receive support funds.

Supply of new and used agricultural machinery, spare parts, servicing and rental services for farmers		2022/2023 3 months	2023/2024 3 months	Change, %
Market share of tractors sold (western type), %				
	EN	11.1	9.6	↓
	EN	9.7	10.3	↑
	EE	4.7	4.7	-
Market share of harvesters sold, % of sales				
	EN	6.6	8.0	↑
	EN	11.0	2.0	↓
	EE	3.0	3.0	-
Size of rental fleet, units		-	18	
Revenue, EUR thousand		27,199	24,607	-9,5
Gross profit (loss), EUR thousand		3,963	4,339	9,5

Partners for Farmers

Other Services for Farmers

Other services for farmers include the sale and installation of equipment for grain cleaning, drying, storage and livestock farms, as well as the development of the GeoFace intelligent farming system in Lithuania and Latvia, also other activity, not attributable to main categories of the Segment.

The income dynamics of this category are generally influenced by the same or similar factors that determine the decision to invest in agricultural machinery.

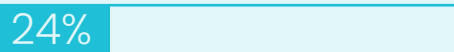
Other services for farmers	2022/2023 3 months	2023/2024 3 months	Change, %
Revenue, EUR thousand, of which:	3,551	1,897	-46.6
sales/installation of equipment, thousand EUR	1,823	692	-62.0
Other, EUR thousand	1,728	1,205	-30.3
Gross profit (loss), EUR thousand	950	588	-38.1



Food Production

since 2013

Share of Group revenue generated



Revenue, thous. EUR 100,214

Gross profit, thous. EUR 15,994

Operating profit, thous. EUR 7,327



The only producer of instant products in the region

#1

The largest poultry meat producer in Lithuania and Latvia

#1

The largest flour producer in Lithuania

100%

Poultry raised without antibiotics in Latvia

80%

Poultry raised without antibiotics in Lithuania

17

retail shops in Latvia

- Whole cycle poultry business cycle:
 - hatching of chickens
 - rearing broilers
 - production of poultry meat and poultry products
 - feed manufacturing for self-supply retail
 - retail sale of chicken meat and its products
- Manufacture and wholesale of flour, flour mixes, instant foods and ready-to-eat products, production and wholesale breadcrumbs and breeding mixes
- Provision of logistics, consulting, and management services

Operating companies

In Lithuania:

AB Kauno Grūdai, AB Vilniaus Paukštynas, AB Kaišiadorių Paukštynas, UAB Alesninkų paukštynas, UAB Domantonių Paukštynas, UAB Lietbro, AB Zelvė, UAB Avocetė, UAB Šlaituva, UAB KP Valda, UAB VP Valda

In Latvia:

AS Putnu Fabrika Kekava, SIA Cerova, SIA Lielzeltini, SIA Broileks, SIA PFK Trader

Trademarks and product labels



Others: 'Granfågel' (export markets outside the Baltic States), 'Nordichicken' (export markets), 'A'petito', 'Fiesta', 'Chicken otherwise', 'Vištyčio', 'Premium'

Certificates



Food production

Poultry farming business

Together, the Group's companies are the largest poultry meat producers in Lithuania and Latvia, owning the best-known poultry meat brands in both countries. The companies' activities cover the entire poultry production cycle, from incubation of hatching eggs to the retail sale of chicken meat/products. The production infrastructure consists of own breeding farms, incubators, poultry houses, slaughterhouses, production buildings, waste incineration and recovery facilities. The main cost components of poultry farms are feed and energy costs. The results of the category are also significantly influenced by the spread of zoonotic viruses, infections, protectionist actions of countries, competitors, as well as other supply-demand factors, which consequently determine the price of poultry meat. About 50% of the Group's poultry production is exported, the main export markets being Denmark, Sweden, the Netherlands, France, Finland, Ireland, Romania, Bulgaria, Kyrgyzstan, Uzbekistan, Kazakhstan, and others.



During the reporting period:

- the Group's poultry companies produced slightly more live weight poultry meat compared to the same period a year ago, but due to the lower volumes of broilers purchased from farmers - the slaughter-ready and carcass weights were similar to the ones of the I-st quarter last year;
- the health of the birds remained high, animal welfare and overall growth performance were good; EPEF and FCR (feed conversion) indicators showed efficient use of the breed's genetic potential and high feed conversion; the positive progress in increasing the proportion of broilers reared without antibiotics was continuously measured;
- the demand for production remained stable; the contraction in quarter-to-quarter sales volumes was related with sales of accumulated stocks in the I-st quarter of 2022/2023;
- as a result of the similar price levels effective within the comparative periods, the decrease in volumes led to a proportionate decrease in revenue; however, the material decrease in feed input (price of the new 2023 harvest) and energy costs, compared to the same period a year earlier, led to a recovery in the gross profitability of the Group's poultry farms.

The II-nd and III-rd quarters of the financial year are usually more difficult for the Group's poultry farms, due to the cold weather impact on COGS. However, it is expected that the investments made by the Group's companies in 2022/2023 to reduce energy costs (adaptation of the infrastructure to the LPG alternative), hedging of part of the cost of the required natural gas, as well as strategic management of production volumes will help to mitigate the energy costs impact on profitability in the course of the financial year 2023/2024; the dynamics of feed prices and changes in the market price of poultry meat products will also have a significant impact on the results.

Poultry farming business	2022/2023 3 months	2023/2024 3 months	Change, %
Live weight of chicken produced, thousand tons	28.9	30.4	5.0
Live weight chicken ready for slaughter, thousand tons	34.1	33.7	-1.3
Carcass weight, thousand tons	25.4	25.6	0.8
Sales of fresh chicken and chicken products, thousand tons	26.4	24.5	-7.2
EPEF ¹ LT/LV	370/368	380/380	LT, LV ↑
Poultry meat % raised without antibiotics LT/LV	65/100	80/100	LT ↑
Revenue, EUR thousand	74,648	69,770	-6.5
Gross profit (loss), EUR thousand	6,722	10,457	55.6

¹European Production Efficiency Factor (EPEF) - standardized measure of farm performance (includes feed conversion, mortality, and daily weight gain results), used to compare broiler performance from different flocks and different regions.

Food Production

Instant Foods (IF) and Ready-to-Eat (RTE) Products

The Group's company AB Kauno Grūdai produces quick-preparation porridges and noodles in its factories in Kėdainiai and Alytus (IF capacity - 265 million units per year), as well as organic soups, stews, cereal meals and organic vegetables in pouches in a modern robotized factory in Širvintos.

Majority of the IF production is private label orders, mainly exported to the UK, Spain, the Czech Republic, Scandinavia and the Baltic markets. The RTE orders are mainly branded ones, exported to US, Germany, Baltics, Azia. The main cost components of this production business are flour, oils, vegetables, packaging and energy.



During the reporting period:

- the Group's factories produced slightly fewer units of porridge and noodles packs, cups and boxes (IF), with sales volumes also showing a moderate contraction compared to the same period a year ago; although sales intensity is still recognized as relatively high in terms of historical warm season activity, there is a sense that major buyers have gradually restocked their warehouses and that no growth in quantities is expected in the next few quarters;
- following the completion of the acquisition of the cooperative 'Grybai LT' in the first month of the reporting period, the results of its production - ready-to-eat soups, vegetables, stews and cereal-based dishes (RTE) - are reflected in the Group's consolidated results from 1st of August, 2023; accordingly, the I-st quarter of the financial year 2023/2024 includes two months of operations in which the plant was running at more than 80% of capacity;
- IF and RTE gross margins were at record levels, illustrating a decline in cost of sales at a faster rate than selling prices; however, it should be noted that a moderate correction in selling prices is expected over the course of the 2023/2024;
- investment in the expansion of the Alytus IF production plant continued (started in 2023), with the expectation of having increased IF production capacity already in 2024 (additional 240 million units per year).

The business of manufacturing fast-moving products	2022/2023 3 months	2023/2024 3 months	Change, %
Million units of GPP produced:	66.1	64.9	-1.7
Million units of PPPs produced:	-	2.0	-
Million units of BAT and PPPs sold	65.1	61.4	-5.7
Share of GPP export (outside the Baltics) and private label orders, %.	n.a. and 95	>90 and 95	-
Share of PPP export (outside the Baltics) and private label orders, %.	n.d.	85 and 20	-
Revenue, EUR thousand	20,025	21,068	5.2
Gross profit (loss), EUR thousand	2,846	3965	39.3

Food production

Flour and Flour Mixtures, Breadcrumbs and Breeding Mixes

The Group companies AB Kauno Grūdai and UAB Šlaituva produce flour, breadcrumbs and coating systems at the grain mill in Kaunas (70 thousand tons capacity per year) and at the breeding preparation plant in Kaunas district (12 thousand tons capacity per year). The companies operate in an integrated manner: part of the flour produced at the mill is supplied to the Group's companies for the production of noodles and breadcrumbs; breadcrumbs are used in the preparation of poultry meat products, etc.

The main cost components of this production business are grain and energy costs; the profitability of the category is significantly influenced by the efficient management of cost and output prices, the proportion of retail to wholesale orders, as well as the longevity of the partnerships and contracts. Most of the production of breadcrumbs is exported, with the main export destinations being Great Britain, Poland and Hungary; sales of flour and flour mixes are more than 90% directed to the Baltic markets.

During the reporting period:

- the volumes of flour and flour mixes produced remained similar to the volumes of I-st quarter of the financial year 2022/2023, however sales to third parties increased due to additional spot contracts, which were completed relying on additional quantities from external suppliers; compared to the exceptionally profitable I-st quarter of the previous year, the gross margin contracted, returning closer to normal levels, explaining mainly with 'expensive old stock effect', that persisted at the beginning of the reporting period;
- due to discontinued and later in the reporting period renewed contracts – the volumes of the breadcrumbs produced showed a slight decrease; though despite that, the gross margin of the category was increasing, again reflecting the decrease in cost of sales, at a faster rate than the sales prices.

The business of manufacturing flour and flour mixtures, breadcrumbs and breeding	2022/2023 3 months	2023/2024 3 months	Change, %
Flour and flour mixtures produced, thousand tons	16.0	16.5	3,0
of this amount directed to IF production, %	n.d.	24	-
for breadcrumb production, %	n.d.	16	-
Breadcrumbs produced, thousand tons	2,1	2,0	-2,0
Flour and flour mixtures sold, thousand tons	9,5	12,2	28,1
Share of exports of flour and flour mixtures (outside the Baltic States), %	n.d.	<10	-
Sales of breadcrumbs, thousand tons	1,9	1,7	-10,2
Share of breadcrumb exports (outside the Baltic States), %	n.d.	>85	-
Revenue, EUR thousand	6,211	6,661	7,2
Gross profit (loss), EUR thousand	1,085	1,029	-5,2



Farming

since 2003

Share of Group revenue generated

3%

Revenue, thous. EUR 11.880

Gross profit, thous. EUR -2,387

Operating profit, thous. EUR -3,587

19,229 hectares of arable land

6,117 hectares of own agricultural land

3,220 cows

9.6 thousand tons of milk produced

84 thousands of tons of crop production

- Cultivation of cereals, oilseed rape, sugar beet and other crops
- Production of milk and beef cattle farming
- Rent and management of agricultural purposes land
- Management of subsidiary farming companies

Operating companies

Companies in Lithuania:

UAB Linas Agro Konsultacijos
 Panevėžys District Aukštadvario ŽŪB
 Panevėžys District Žibartonių ŽŪB
 Kėdainiai District Labūnavos ŽŪB
 Šakiai District Lukšių ŽŪB
 Biržai District Medeikių ŽŪB
 Sidabravo ŽŪB
 Kėdainiai District ŽŪB Nemunas
 UAB Landvesta 1
 UAB Landvesta 2
 UAB Landvesta 3
 UAB Landvesta 4
 UAB Landvesta 5
 UAB Landvesta 6
 UAB Noreikiškės
 UAB Užupė
 UAB Paberžėlė
 UAB Lineliai



Farming

Cereals and Other Crops Growing

The Group operates seven agricultural companies located in fertile areas of Lithuania - Panevėžys, Kėdainiai, Šakiai and Biržai districts. The companies grow cereals, rapeseed, sugar beet and other crops on land owned and leased by the Group companies. The main cost components of these companies are seeds, fertilizers, plant protection products, chemicals, fuel, rent and financing costs. The results in this category are significantly influenced by market prices for crop production, subsidy policies and climatic conditions.

- For the 2023 harvest, the Group's agricultural companies harvested similar to the previous year plant areas and recorded yields for winter crops that were in line with or even above long-term averages, however due to poorer performance of summer crops (malting barley, beans), which suffered unfavourable weather conditions in the spring of 2023, the aggregate yield decreased by approximately 4%;
- at the date of publication of this report, the Group's agricultural companies have pre-secured 85% of the sales of the 2023 harvest, and at the end of the 1-st quarter of the financial year 2023/2024, had already sold a quarter of the harvest;
- the decline in sales revenue and gross profit for the period under review reflected the contraction in market prices for crop production (20-30% lower), with the cost of production components remaining high during the growing season (2023 harvest grown with approximately 20-25% higher COGS compared to the harvest of 2022). However, it should be noted that the negative gross margin result is related to the Group's accounting policy for the write-down of the sold inventory cost (calculated on the basis of the biological assets fair value as at 30 June 2023, EUR -2.9 million).

Cereals and other crops growing	2022/2023 3 months	2023/2024 3 months	Change, %
Harvested crop production, t	87.1	84.0	-3.7
Main crops harvested and their average yields:			
Winter wheat	56%, 7.3 t/ha	61%, 7.4 t/ha	-
Malting barley	20%, 5.8 t/ha	17%, 5.3 t/ha	-
Winter rape	14%, 3.6 t/ha	14%, 3.7 t/ha	-
Other	10%	7%	-
Dominant class of wheat harvested	1-2 cl.	2nd cl.	-
Quantity of crop production sold during the reference period, t	23.0	20.7	-9.6
% of the total, including forward contracts, of the 2023 (2022) harvest sold.	n.d.	85%	-
Area under cultivation, ha	19,229	19,229	-
Areas sown for future harvest, ha	10,712	10,156	-5.2
Crop quality for future harvests	v. good / good	v. good	-
Total forward sales of the future 2024 harvest, t	-	-	-
Revenue, EUR thousand	9,734	7,529	-22.7
Gross profit (loss), EUR thousand	396	-2,320	-685.9

Farming

Milk and Beef Cattle Farming

Five of the seven Group's agricultural companies are active in dairy production and beef cattle farming. The main cost components in this category are feed, energy and financing costs, while the category's results are also significantly influenced by market prices for raw milk and the subsidy policies. Dairy companies are constantly striving to improve the efficiency of their farms; the quantity and quality of milk produced by a cow varies according to feed, temperature, animal genetics and other factors, and does not usually show a direct correlation.

- Despite the lower number of dairy cows at the end of the period, the volume of milk produced during the reporting period not only increased, but also managed to keep the weighted average coefficient for protein and fat content unchanged;
- the dynamics of revenue and gross profit for the I-st quarter of the financial year 2023/2024 reflect the fall in raw milk purchase prices since the autumn of 2022, and the prices of the cost components not diminishing in the same pace, consequently leading to a significant contraction in the profitability of the milk category.

Dynamics of raw milk production in agricultural companies



Dairy production and beef cattle farming

	2022/2023 3 months	2023/2024 3 months	Change, %
Number of dairy cows at the end of the period	3,277	3,220	-1.7
Milk production, thousand liters	9,367	9,600	2.5
Revenue, thousand EUR	5,229	3,740	-28.5
Gross profit (loss), thousand EUR	1,890	324	-82.9

Other Products and Services

since 2021

Share of Group revenue generated

1%

Revenue, thous. EUR 5,189

Gross profit, thous. EUR 1,103

Operating profit, thous. EUR 331

- Trade in pest control and hygiene products
- Production and marketing of extruded products, pet food
- Provision of veterinary pharmaceutical services and trade in products
- Fumigation and sanitation services

Operating companies

AB Kauno Grūdai, OOO KLM*, UAB Baltic Fumigation Services

* Company for sale

Proprietary trademarks

Manufacturers/brands represented

Veterinary pharmacy - Zoetis Inc., Woogene B&G CO. LTD, Bioveta, a. s., Interchemie Werken De Adelaar B.V., Innov Ad NV/SA, TOV Brovafarma, Boehringer Ingelheim, Zoovetvaru Ltd. (Virbac), KRKA, LAVET Pharmaceuticals Ltd, Aconitum Fumigants - Balticphos, etc.

Certificates

AB Kauno Grūdai and OOO KLM* have licenses for wholesale distribution of veterinary pharmaceuticals.



own extruded products production base in Alytus

Other products and services

Extruded Products, Pest Control, Veterinary Pharmacy

In the other business segment, the largest share of sales is generated by wholesale and retail sales of veterinary preparations from well-known manufacturers in Lithuania and Belarus, production of pet food in own extruded products production base in Alytus, pest control services and sales of hygiene products in Lithuania (prophylactic and intervention products to ensure food safety requirements, chemical products for both professional use and everyday cleaning of household premises).



During the reporting period:

- the Group's production bases produced similar volumes of extruded products, but with demand remaining high - both sales volumes and revenues grew significantly; thanks to the efforts maintaining higher customer product prices, as well as in the effect of decreasing costs and contracting share of economic segment feed (lower margin) – the gross profitability of the category improved;
- sales in the Veterinary Pharmaceuticals category contracted due to a strong comparative base effect; Vitomek OOO (Russia), which was no longer part of the Group in the reporting period, was adding up to the results of the I-st quarter in of the financial year 2022/2023; decline in gross profitability was recorded as well;
- in the Pest Control, Disinfection and Hygiene category, sales volumes and profitability remained at a similar level as in the corresponding period a year ago.

Other products and services	2022/2023 3 months	2023/2024 3 months	Change, %
Retrieved from extruded products, thousand tons	2.8	2.8	-0.7
Retrieved from Extruded products, thousand tons	2.4	2.8	16.3
Revenue, thousand EUR, of which:	5,205	5,189	-0.3
Share of extruded product sales revenue, %	38	53	↑
Share of revenue from sales of pest control, disinfection, and hygiene products, %	10	10	-
Share of veterinary pharmaceutical sales revenue, %	35	27	↓
Share of revenue from other activities, %	17	10	↑
Gross profit (loss), thousand EUR	1,705	1,103	-35,3

Important Events

Publicly available Information

Other Events during the Reporting Period

Events after the Reporting Period

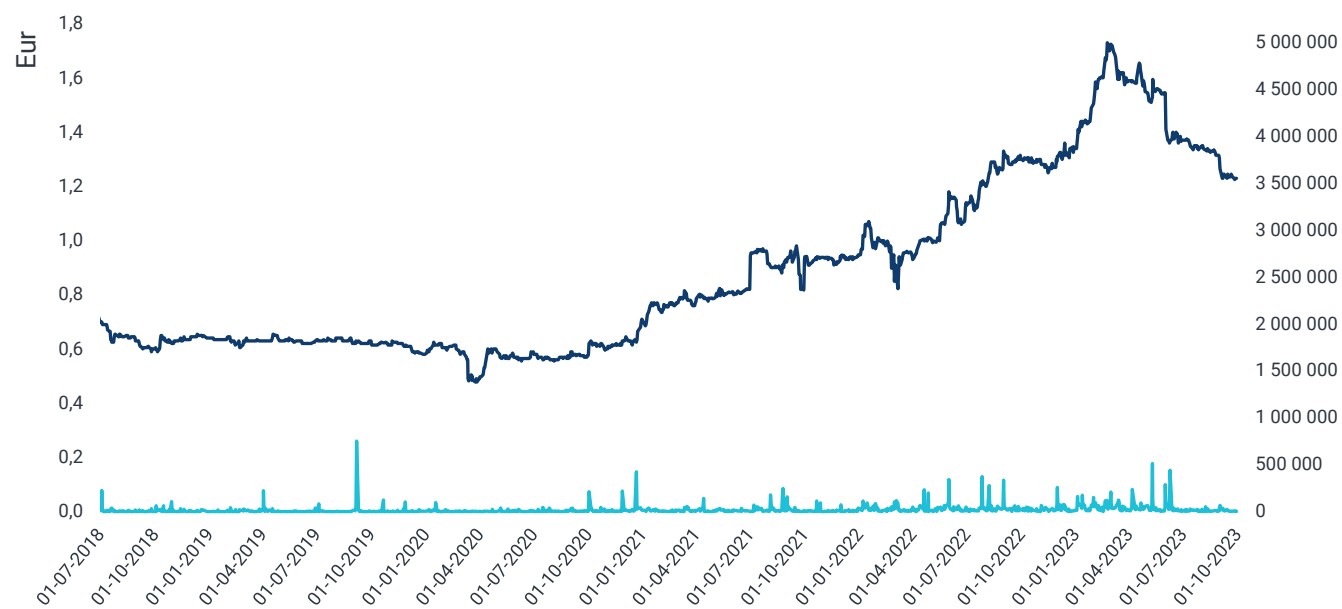
During the period ended 30 September 2023, the Company made the following information publicly available both through the Nasdaq Vilnius Stock Exchange's Globenewswire information system and on its website www.linasagrogroup.lt:

8/9/2023 7:50 EEST	Linus Agro Group-owned Dotnuva Baltic starts construction of a new agricultural trade and service center in Latvia
5/9/2023 16:00 EEST	Summary of the Investor Conference webinar of the 12-month unaudited results of AB Linas Agro Group for the financial year 2022/2023
31/8/2023 20:38 EEST	AB Linas Agro Group results for the 12 months of 2022/2023 financial year: challenges for agribusiness and recovery for food businesses
2023-08-28 10:38 EEST	AB Linas Agro Group will hold an Investor Conference Webinar to introduce the financial results for the 12 months of the financial year 2022/2023
2023-07-21 16:15 EEST	AB Linas Agro Group completed the acquisition of part of the business from AUGA Group, AB
29/9/2023	The liquidation of UAB KG Distribution, UAB KG Logistika, UAB VKP Valdymas and UAB Gastroneta has been initiated with effect from 02/10/2023.
2023-08-22	The split-off from Landvesta 1 UAB is initiated.
7/7/2023	The Company transferred 3,000 of its own shares to employees of the Group under AB Linas Agro Group Rules for Shares Issue.
29/11/2023	The authorized capital of UAB GeoFace was increased by the contribution of AB Linas Agro in the amount of EUR 300,000.
30/10/2023	The authorized capital of AB Linas Agro was increased by a non-cash contribution of AB Linas Agro Group in the amount of EUR 5,942,022.
27/10/2023	The Annual General Meeting of Shareholders of AB Linas Agro Group AB was held.
26/10/2023	AB Linas Agro Group transferred the shares of UAB Linas Agro Grūdų Centrai, UAB Jungtinė Ekspedicija and UAB Dotnuva Seeds to joint stock company Linas Agro pursuant to the share subscription agreement of AB Linas Agro.
16/10/2023	Reorganization of merging SIA Broileks, SIA Cerova and SIA Lielzeltini to AS Putnu Fabrika Kekava has been initiated.
11/10/2023	The spin-off of UAB Landvesta 1 is completed and the new version of the Articles of Association of UAB Landvesta 1 is registered, resulting in a reduction of capital by EUR 5,847.
11/10/2023	UAB Sunvesta UAB is founded, following its separation from UAB Landvesta 1.

Company Share Price

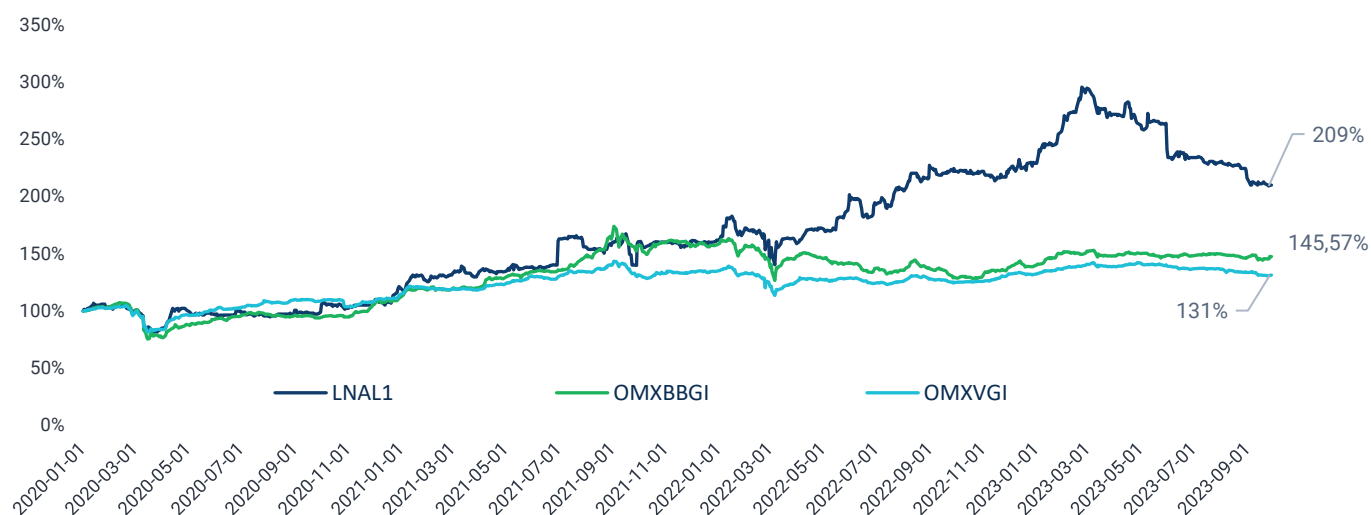
Share Price and Turnover

The period from 1 July 2018 to 30 September 2023:



Share Price with
OMX Baltic
Benchmark GI
(OMXBBGI) and OMX
Baltic Vilnius GI
(OMXVGI) Indices

The period from 1/1/2020 to 30/9/2023:



Subsidiaries of the Company

As at 30/9/2023.

Dormant, associated and/or winding-up companies are excluded from the scheme: UAB Gerera (100% owned by AB Linas Agro), UAB Kekava Foods LT (100% owned by AB Linas Agro Group), Linas Agro A/S in liquidation (100% owned by AB Linas Agro), UAB Gastroneta (liquidation initiated, 100% owned by AB Vilniaus Paukštynas), KG Distribution UAB (liquidation initiated, AB Vilniaus Paukštynas owns 100% of shares), UAB VKP valdymas (liquidation initiated, AB Vilniaus Paukštynas and AB Kaišiadorių Paukštynas each own 50% of shares), UAB KG Logistika (liquidation initiated, AB Vilniaus Paukštynas and AB Kaišiadorių Paukštynas each own 50% of shares), UAB Kaišiadorių Paukštyno Mažmena (99% of shares are owned by UAB Uogintai and 1% by AB Kaišiadorių Paukštynas), KG Eesti OU (100% of shares are owned by AB Kauno Grūdai), UAB Uogintai (100% of shares owned by AB Kaišiadorių Paukštynas), Kooperatyvas Baltoji Plunksnelė (UAB Domantonių Paukštynas, UAB Lietbro, AB Zelvě, UAB Avocetė and UAB Alesninkų Paukštynas each own 20% stock), KG Khumex B.V. (associate, 50% owned by AB Linas Agro Group), KG Khumex Coldstore B.V. (associate, 25% owned by AB Kaišiadorių Paukštynas and 25% by AB Vilniaus Paukštynas).

